



*Training Course:  
International Trade Law Practice Under WTO*

*6 - 10 June 2027  
Sharm El-Sheikh (Egypt)  
Sheraton Sharm Hotel*

## Training Course: International Trade Law Practice Under WTO

Training Course code: PC4026 From: 6 - 10 June 2027 Venue: Sharm El-Sheikh (Egypt) - Sheraton Sharm Hotel Training Course Fees: 4350 € Euro

### Introduction

International business is increasingly conducted under the framework of international law, designed to remove trade barriers and promote fair competition. The [World Trade Organization WTO](#) plays a central role in establishing global trade practices, but other multilateral and bilateral agreements are also significant.

This program provides a practical, non-specialist introduction to international trade law, WTO rules, and government procurement legislation, equipping participants to navigate international trading environments effectively.

### Objectives

By the end of this program, participants will be able to:

- Understand the objectives, principles, and legal framework of WTO agreements
- Review WTO obligations, commitments, and dispute settlement processes
- Apply WTO rules and bilateral/multilateral trade agreements in practice
- Understand government procurement legislation and its implications for international trade
- Gain awareness of Incoterms and their proper usage in contracts
- Promote ethical compliance and corporate social responsibility in international trade

### Target Audience

This program is designed for:

- Procurement and purchasing professionals engaged in international trade
- Contract managers and legal advisors involved in cross-border agreements
- Export and import managers
- Compliance and risk management professionals
- Managers in supply chain and logistics dealing with global sourcing

### Course Outlines

#### Day 1 - Setting the Scene

- Overview and history of the WTO
- Organization for Economic Co-operation and Development OECD

- Principles underlying world trade agreements
- Economic trade principles and development assumptions
- Scope and limitations of WTO agreements
- GATT and Doha Round negotiations
- Legal remedies and dispute settlement mechanisms

#### Day 2 - Practical Application of WTO Practices

- WTO obligations and commitments
- Trade defense instruments: Anti-dumping legislation
- Tariffs and non-tariff barriers
- Subsidies and their implications
- Innovation, intellectual property, and R&D considerations

#### Day 3 - Government Procurement under WTO

- Objectives and intentions of government procurement legislation
- EU and US legislation frameworks
- Exclusions, exemptions, and acceptable practices
- Supporting local businesses and economic development
- International trade development strategies

#### Day 4 - Incoterms

- Purpose and applicability of Incoterms
- Detailed review of Incoterms 2010
- Definitions and use in commercial contracts
- Practical pitfalls and implementation challenges

#### Day 5 - International Ethics

- Best practices for avoiding corruption
- Bribery Act EU and Foreign Corrupt Practices Act USA
- Standards in ethical behavior
- Corporate Social Responsibility CSR in international trade

## Registration form on the Training Course: International Trade Law Practice Under WTO

**Training Course code:** PC4026 **From:** 6 - 10 June 2027 **Venue:** Sharm El-Sheikh (Egypt) - Sheraton Sharm Hotel **Training Course Fees:** 4350 € Euro

Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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### Person Responsible for Training and Development

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### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
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