



*Training Course:
International Trade Law Practice Under WTO*

*14 - 18 February 2027
Doha (Qatar)*

Training Course: International Trade Law Practice Under WTO

Training Course code: PC4026 From: 14 - 18 February 2027 Venue: Doha (Qatar) - Training Course Fees: 4725 € Euro

Introduction

International business is increasingly conducted under the framework of international law, designed to remove trade barriers and promote fair competition. The [World Trade Organization WTO](#) plays a central role in establishing global trade practices, but other multilateral and bilateral agreements are also significant.

This program provides a practical, non-specialist introduction to international trade law, WTO rules, and government procurement legislation, equipping participants to navigate international trading environments effectively.

Objectives

By the end of this program, participants will be able to:

- Understand the objectives, principles, and legal framework of WTO agreements
- Review WTO obligations, commitments, and dispute settlement processes
- Apply WTO rules and bilateral/multilateral trade agreements in practice
- Understand government procurement legislation and its implications for international trade
- Gain awareness of Incoterms and their proper usage in contracts
- Promote ethical compliance and corporate social responsibility in international trade

Target Audience

This program is designed for:

- Procurement and purchasing professionals engaged in international trade
- Contract managers and legal advisors involved in cross-border agreements
- Export and import managers
- Compliance and risk management professionals
- Managers in supply chain and logistics dealing with global sourcing

Course Outlines

Day 1 - Setting the Scene

- Overview and history of the WTO
- Organization for Economic Co-operation and Development OECD

- Principles underlying world trade agreements
- Economic trade principles and development assumptions
- Scope and limitations of WTO agreements
- GATT and Doha Round negotiations
- Legal remedies and dispute settlement mechanisms

Day 2 - Practical Application of WTO Practices

- WTO obligations and commitments
- Trade defense instruments: Anti-dumping legislation
- Tariffs and non-tariff barriers
- Subsidies and their implications
- Innovation, intellectual property, and R&D considerations

Day 3 - Government Procurement under WTO

- Objectives and intentions of government procurement legislation
- EU and US legislation frameworks
- Exclusions, exemptions, and acceptable practices
- Supporting local businesses and economic development
- International trade development strategies

Day 4 - Incoterms

- Purpose and applicability of Incoterms
- Detailed review of Incoterms 2010
- Definitions and use in commercial contracts
- Practical pitfalls and implementation challenges

Day 5 - International Ethics

- Best practices for avoiding corruption
- Bribery Act EU and Foreign Corrupt Practices Act USA
- Standards in ethical behavior
- Corporate Social Responsibility CSR in international trade

Registration form on the Training Course: International Trade Law Practice Under WTO

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