



*Training Course:
Contractual Risk, Insurance ,and Indemnities*

*25 - 29 January 2027
Milan (Italy)*

Training Course: Contractual Risk, Insurance ,and Indemnities

Training Course code: PC235700 From: 25 - 29 January 2027 Venue: Milan (Italy) - Training Course Fees: 5775 € Euro

Introduction

Effective contract management is essential to mitigate risks, ensure compliance, and protect organizational interests. This program equips professionals with practical tools to analyze contracts, manage insurance and indemnity clauses, and navigate complex agreements confidently, using case studies and hands-on exercises.

Objectives

By the end of this program, participants will be able to:

1. Analyze and evaluate contractual risks and their implications.
2. Understand various types of insurance relevant to contracts and their applications.
3. Draft and review indemnity clauses to ensure balanced and enforceable agreements.
4. Mitigate potential disputes arising from contractual obligations.
5. Apply practical strategies for managing contractual risks and liabilities.

Target Audience

- Legal advisors and contract managers
- Risk management professionals
- Procurement and supply chain managers
- Insurance specialists
- Senior executives and decision-makers involved in contracts

Outlines

Day 1: Fundamentals of Contractual Risk

- Introduction to contractual risk management
- Identifying and assessing risk factors in contracts
- Risk allocation strategies and their legal implications

- Practical case studies on risk management in contracts

Day 2: Insurance in Contract Management

- Overview of insurance types relevant to contracts
- Roles and responsibilities of insurers and insured parties
- Key clauses in insurance agreements: coverage, exclusions, and limitations
- Insurance compliance and documentation requirements

Day 3: Drafting and Reviewing Indemnity Clauses

- Types of indemnities: mutual, unilateral, and capped indemnities
- Common pitfalls in indemnity drafting
- Enforceability of indemnity clauses under different jurisdictions
- Practical workshop: Drafting balanced indemnity clauses

Day 4: Managing Disputes and Claims

- Identifying early signs of potential disputes
- Negotiation strategies for dispute resolution
- Understanding arbitration and litigation in contractual claims
- Case studies: Successful resolution of contract disputes

Day 5: Practical Applications and Risk Mitigation Strategies

- Integrating risk management into the contract lifecycle
- Leveraging insurance to minimize financial exposure
- Reviewing real-world contracts for risk, insurance, and indemnity provisions
- Group activity: Developing a risk, insurance, and indemnity management plan

Registration form on the Training Course: Contractual Risk, Insurance ,and Indemnities

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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