



*Training Course:  
Certified International Supply Chain Professional  
(CISCP)*

*17 - 28 May 2027  
Rome (Italy)*

## Training Course: Certified International Supply Chain Professional (CISCP)

Training Course code: PU234770 From: 17 - 28 May 2027 Venue: Rome (Italy) - Training Course Fees: 9550 € Euro

### Introduction

The Certified International Supply Chain Professional CISCP is the foundational level of the IPSCMI Supply Chain Management Series. This training program introduces essential supply chain management terminology and concepts, providing a comprehensive overview of supply chain functions, logistics, global supply chains, supply chain designs, and virtual supply chains.

The CISCP program explores the relationship between supply chain/logistics strategy and organizational structure, highlighting how these elements affect overall performance. This course equips participants with the knowledge needed to develop and manage efficient supply chain systems.

### Course Objectives

By the end of this training program, participants will be able to:

- Define key concepts such as supply chain management, demand management, distribution channels, logistics management, and distribution management.
- Recognize the different types of supply chains.
- Explain the elements of a supply chain.
- Understand the role of information technology and information systems in supply chain management.
- Describe the processes involved in supply chain management and logistics.
- Demonstrate the motivations and strategies behind effective supply chain management.
- Analyze how to make supply chain decisions.
- Recognize distinct supply chain designs, international supply chains, and virtual supply chains.
- Understand the relationship between supply chain/logistics strategy and organizational structure.
- Explain the impact of organizational structure on performance.
- Clarify the evolving formation of logistics and supply chain organizations.
- Relate purchasing, inventory management, transportation, physical distribution, production planning, and control to supply chain management.
- Define supply chain performance measurement procedures.
- Understand the future of supply chain management.

### Target Audience

This training program is ideal for:

- Supply Chain Experts
- Logistics Professionals
- ERP Consultants and Planners

- Employees unfamiliar with supply chain management and looking to improve their knowledge
- Organizations seeking to enhance their operational management knowledge
- Organizations that have implemented or are planning to implement ERP systems

## Course Outline

### Day 1: Introduction to Supply Chain and Supply Chain Management

- Definitions of Supply Chain and Supply Chain Management
- Distribution Channels, Distribution Management, and Demand Management
- Functions of Supply Chain Management and Logistics
- Logistics Concerns, Goals, "Bill of Rights," Marketing-Logistics Relationship, and Components
- Supply Chain Decisions, Designs, Global Supply Chains, and Virtual Supply Chains

### Day 2: Transportation and Traffic Management

- Traffic Management and the Advantages of Various Transportation Modes
- Controllable Logistics System Elements and Cost Trade-offs
- Relationship Between Supply Chain/Logistics Strategy and Organizational Structure
- Influence of Organizational Structure on Logistics Performance
- The Changing Appearance of Logistics and Supply Chain Organizations within Firms

### Day 3: Purchasing and Procurement in Supply Chain

- The Relationship Between Purchasing and Supply Chain Management
- Domestic and International Shipments Transportation Types
- Making Routing Decisions Based on Firm Goals
- Terms of Sale/Purchase Commonly Used vs. Most Efficient
- Consequences of Logistics Decisions Cost-Effectiveness and Meeting Demand
- Characteristics of International Purchasing and Issues in Domestic Purchasing
- International Contract Law, INCOTERMS, Documentation, and Payments

### Day 4: Production Planning, Scheduling, and Inventory Management

- Production-Related Decisions Capital Intensity, Process Flexibility, Vertical Integration, Customer Involvement
- Production Methodologies Project, Mass, Batch, Continuous
- Material Requirements Planning MRP, Manufacturing Resource Planning MRP II, and Just-in-Time JIT Systems
- Production Scheduling Labor, Equipment, and Facilities
- Inventory Management Fundamentals, Costs, and Benefits
- Techniques for Demand Influence on Replenishment Model Selection
- Operational Differences Between PUSH and PULL Inventory Systems
- Modern Warehouse Strategies, Operations, and Handling

### Day 5: Logistics Structure, Quality Management, and E-Commerce

- Physical Distribution Management: Order Processing, Inventory, Warehousing, and Transportation
- Marketing Channels and Distribution Intermediaries
- Methods of Increasing the Productivity of Supply Chain Management

- E-commerce/E-Logistics: Integration with ERP Systems and Third-Party Logistics
- Techniques to Improve Inventory Efficiency
- Reconciliation of Logistics Needs with Enterprise Resource Planning ERP Systems
- Exploiting Cost and Service Opportunities through Third-Party Logistics
- Improving Productivity through Public Policy Reformation

## Registration form on the Training Course: Certified International Supply Chain Professional (CISCP)

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
- ☐ Please invoice me
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### Easy Ways To Register

Telephone:  
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E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
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to: Global Horizon  
3 Oudai street, Aldouki,  
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