



*Training Course:
Public Private Partnership (PPP) Financing,
Projects & Contracts Workshop*

*31 August - 4 September 2026
London (UK)*

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Training Course code: PC236581 From: 31 August - 4 September 2026 Venue: London (UK) - Training Course Fees: 5775
€ Euro

Introduction:

This professional workshop is designed to provide participants with a comprehensive understanding of **Public-Private Partnerships PPP** and their critical role in developing and financing major infrastructure projects. It addresses the growing need for sustainable infrastructure investment models amid increasing budget constraints and the demand for improved public services.

The workshop explores the key financial, commercial, legal, and project management aspects of PPP projects, including investment attraction strategies, project finance structures, risk allocation, contract frameworks, and financial modeling techniques.

Through practical case studies, group discussions, and hands-on exercises, participants will gain practical insights into international PPP practices and develop the ability to evaluate, structure, and manage PPP projects effectively.

Workshop Objectives:

By the end of this workshop, participants will be able to:

- Understand the fundamental concepts, principles, and structures of Public-Private Partnerships PPP.
- Analyze the role of PPP models in financing and delivering infrastructure projects.
- Evaluate the financial and commercial aspects of PPP transactions.
- Understand project finance structures and investment mechanisms.
- Identify strategies for attracting private investors and financial institutions.
- Develop effective approaches for planning, implementing, and managing PPP projects.
- Understand legal frameworks, contractual structures, and concession agreements.
- Apply risk identification and allocation methodologies in PPP projects.
- Develop and evaluate PPP financial models using Excel.
- Assess project feasibility through financial indicators such as IRR and NPV.

Target Audience:

- Government officials and policymakers involved in infrastructure development.
- PPP unit professionals and public sector development agencies.
- Public sector decision-makers responsible for procurement, budgeting, and project evaluation.
- Infrastructure project managers and engineers.
- Project finance professionals and investment analysts.
- Financial advisors, transaction advisors, and consultants.
- Legal professionals involved in infrastructure contracts and concession agreements.

- Investment bankers and development finance professionals.
- Private sector investors and project developers interested in PPP opportunities.
- Professionals seeking to enhance their knowledge of PPP structuring, financing, risk allocation, and financial modeling.

Workshop Outline 5 Days:

Day 1: Introduction to Public-Private Partnerships and Infrastructure Development

- Understanding Public-Private Partnerships PPP: Concepts and Principles.
- The role of PPP in delivering sustainable infrastructure projects.
- Challenges of traditional public infrastructure financing.
- Global and regional PPP experiences and lessons learned.
- Case Studies: PPP experiences in Africa and the Middle East.
- Understanding privatization and private sector participation models.
- PPP structures and delivery models:
 - Build-Operate-Transfer BOT.
 - Design-Build-Finance-Operate DBFO.
 - Lease-Develop-Operate LDO.
 - Concession-based models.
- Factors influencing PPP success and failure.
- Sector analysis of PPP applications:
 - Transportation and highways.
 - Railways.
 - Healthcare.
 - Education.
 - Housing and urban development.

Day 2: PPP Project Evaluation and Financing Structures

- PPP project identification and evaluation methodologies.
- International best practices in PPP project development.
- PPP procurement procedures and governance frameworks.
- Understanding project failures and lessons learned.
- Infrastructure project financing approaches.
- Role of development finance institutions and international banks.
- Review of PPP funding structures.
- Project finance principles and applications.
- Debt and equity financing mechanisms.
- Evaluating PPP investment opportunities and financial viability.

Day 3: Risk Allocation, Legal Frameworks, and PPP Contracts

- Understanding risks in PPP projects.
- Risk identification, assessment, and allocation strategies.
- Financial, operational, regulatory, and construction risks.
- Case Study: Risk allocation in water and infrastructure projects.
- Structuring PPP legal agreements.
- Key components of PPP contracts:

- Contract obligations.
- Performance requirements.
- Payment mechanisms.
- Termination clauses.
- Dispute resolution mechanisms.
- Review of international PPP contract models.
- Concession agreements and regulatory considerations.

Day 4: PPP Financial Modeling and Project Valuation

- Introduction to PPP financial modeling.
- Developing project cash flow models.
- Understanding project finance models.
- Revenue and cost forecasting.
- Financial evaluation of PPP projects.
- Building financial models using Excel.
- Cash flow waterfall structures.
- Debt repayment and financing analysis.
- Project valuation techniques:
 - Internal Rate of Return IRR.
 - Net Present Value NPV.
 - Sensitivity and scenario analysis.
- Reviewing practical PPP financial models.

Day 5: Practical Development of a PPP Financial Model

- Reviewing a practical PPP project case.
- Identifying project assumptions and key inputs.
- Analyzing project data and financial drivers.
- Developing cash flow projections.
- Evaluating financing requirements.
- Loan assessment and debt capacity analysis.
- Conducting financial performance evaluation.
- Calculating investment returns:
 - IRR.
 - NPV.
 - Other valuation indicators.
- Presenting and discussing completed PPP models.
- Key success factors and best practices in PPP project development.

Registration form on the Training Course: Public Private Partnership (PPP) Financing, Projects & Contracts Workshop

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