



*Training Course:  
Advanced Arbitration and Dispute Resolution*

*20 - 24 September 2026  
Istanbul (Turkey)  
DoubleTree by Hilton Istanbul Esentepe*

## Training Course: Advanced Arbitration and Dispute Resolution

Training Course code: PC236473 From: 20 - 24 September 2026 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Training Course Fees: 9450 € Euro

### Introduction

In today's complex business and legal environment, disputes are inevitable across commercial, construction, financial, and international transactions. Organizations require efficient, cost-effective, and enforceable mechanisms to resolve conflicts while preserving business relationships and minimizing operational disruption. Arbitration and alternative dispute resolution ADR mechanisms have become essential tools for achieving these objectives, particularly in cross-border and high-value disputes.

The Advanced Arbitration and Dispute Resolution training program is designed by Global Horizon Training Center to equip professionals with advanced knowledge, strategic insights, and practical skills required to manage, prevent, and resolve disputes effectively. This program provides a comprehensive understanding of arbitration frameworks, institutional rules, legal principles, and practical techniques used in dispute resolution, while also focusing on negotiation, mediation, and enforcement strategies.

Participants will gain both theoretical expertise and hands-on exposure to real-world arbitration scenarios, enabling them to act confidently in dispute situations, whether as contract managers, legal advisors, or decision-makers.

### Course Objectives

By the end of this program, participants will be able to:

- Develop a comprehensive understanding of arbitration and ADR mechanisms
- Distinguish between litigation, arbitration, mediation, and negotiation
- Interpret and apply international arbitration laws and institutional rules
- Draft effective arbitration clauses and dispute resolution provisions
- Manage arbitration proceedings from initiation to final award
- Evaluate evidence, witness statements, and expert reports
- Apply negotiation and mediation strategies to resolve disputes amicably
- Understand enforcement of arbitral awards under international conventions
- Identify risks and implement dispute avoidance strategies
- Strengthen decision-making in complex dispute scenarios

### Course Methodology

This program adopts a highly interactive and practical approach, including:

- Instructor-led expert presentations
- Real-life case studies and arbitration scenarios
- Group discussions and knowledge-sharing sessions
- Role plays arbitration hearings, mediation simulations
- Drafting workshops contracts and arbitration clauses
- Problem-solving exercises
- Pre- and post-assessment evaluations
- Practical exposure to arbitration procedures and documentation

## Organizational Impact

Organizations will benefit from:

- Reduced legal and litigation costs through effective dispute management
- Improved contract drafting and risk mitigation practices
- Enhanced ability to resolve disputes quickly and efficiently
- Strengthened negotiation and conflict management capabilities
- Better compliance with international legal frameworks
- Increased protection of organizational interests in disputes
- Improved stakeholder and contractual relationship management

## Target Audience

This program is designed for:

- Legal advisors and in-house counsel
- Contract managers and procurement professionals
- Project managers and engineers especially in construction and oil & gas
- Senior executives and decision-makers
- Compliance and risk management professionals

- Government and regulatory authority staff
- Consultants and professionals involved in dispute resolution

## Course Outline

### Day 1: Fundamentals of Arbitration and ADR

- Introduction to dispute resolution mechanisms
- Litigation vs Arbitration vs ADR
- Key principles of arbitration
- Types of arbitration domestic vs international
- Overview of ADR methods mediation, conciliation, negotiation
- Advantages and limitations of arbitration

### Day 2: Legal Frameworks and Institutional Arbitration

- International arbitration laws and conventions
- Overview of UNCITRAL Model Law
- Role of arbitration institutions ICC, LCIA, DIAC, etc.
- Institutional vs ad hoc arbitration
- Jurisdiction and applicable laws
- Arbitration agreements: legal requirements

### Day 3: Drafting Arbitration Clauses

- Essential elements of arbitration clauses
- Common drafting mistakes and risks
- Multi-tier dispute resolution clauses
- Governing law and seat of arbitration
- Language and procedural rules
- Practical drafting workshop

#### Day 4: Initiating Arbitration Proceedings

- Notice of arbitration and response
- Selection and appointment of arbitrators
- Role and responsibilities of arbitral tribunal
- Preliminary hearings and procedural orders
- Case management strategies

#### Day 5: Conducting Arbitration Proceedings

- Submission of statements of claim and defense
- Rules of evidence in arbitration
- Witness statements and expert reports
- Hearing procedures and presentation techniques
- Managing timelines and procedural efficiency

#### Day 6: Arbitration Hearings and Advocacy Skills

- Preparing for arbitration hearings
- Examination and cross-examination techniques
- Advocacy and argument presentation
- Handling complex disputes
- Practical simulation exercise mock hearing

#### Day 7: Arbitral Awards and Decision-Making

- Types of arbitral awards
- Drafting arbitral awards
- Decision-making process of arbitrators
- Interest, costs, and damages assessment
- Correction and interpretation of awards

#### Day 8: Enforcement and Challenges of Awards

- Enforcement under the New York Convention
- Recognition of foreign arbitral awards
- Grounds for refusal or annulment
- National courts and arbitration
- Practical challenges in enforcement

#### Day 9: Mediation, Negotiation, and Settlement Strategies

- Role of mediation in dispute resolution
- Negotiation frameworks and techniques
- Conflict resolution strategies
- Settlement agreements and enforceability
- Practical mediation role-play

#### Day 10: Dispute Avoidance and Strategic Risk Management

- Identifying sources of disputes in contracts
- Risk allocation and mitigation strategies
- Contract management best practices
- Early dispute resolution mechanisms
- Case studies and integrated simulation
- Final assessment and program wrap-up

## Registration form on the Training Course: Advanced Arbitration and Dispute Resolution

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
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place.

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form to: +20233379764

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info@gh4t.com  
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