



*Training Course:
Advanced Performance Management and
Excellence Strategies*

*5 - 9 July 2026
Istanbul (Turkey)
DoubleTree by Hilton Istanbul Esentepe*

Training Course: Advanced Performance Management and Excellence Strategies

Training Course code: SC235550 From: 5 - 9 July 2026 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe
Training Course Fees: 6300 € Euro

Introduction

The "Advanced Performance Management and Excellence Strategies" program is designed to help leaders, managers, and HR professionals build high-performance cultures and drive organizational excellence. The program focuses on aligning performance management systems with strategic business goals, enhancing employee productivity, and promoting continuous improvement.

Participants will gain practical knowledge in developing KPIs, implementing effective performance appraisal systems, delivering constructive feedback, and applying coaching techniques that improve engagement and results. The program also highlights the role of leadership in fostering operational excellence and achieving sustainable organizational success.

Objectives

- Understand the principles of advanced performance management and its role in achieving organizational excellence.
- Develop key performance indicators KPIs and measurement tools to assess individual and team performance.
- Implement performance management systems that align with business strategy.
- Learn to drive employee engagement and foster a high-performance culture.
- Utilize feedback, coaching, and appraisal techniques to improve performance.
- Explore strategies for continuous improvement and operational excellence.

Target Audience

- Senior managers and executives responsible for driving organizational performance.
- HR and performance management professionals seeking advanced strategies.
- Department heads, project managers, and team leaders aiming to enhance team performance.
- Professionals involved in organizational development and performance improvement initiatives.

Outlines

Day 1:

Strategic Performance Management

- Introduction to advanced performance management principles.
- Linking performance management to strategic objectives.
- Defining excellence in performance management.
- Aligning individual and organizational performance goals.

Day 2:

Designing Performance Management Systems

- Key elements of performance management systems.
- Identifying and setting Key Performance Indicators KPIs.
- Performance scorecards and dashboards.
- Tools and software for performance tracking.

Day 3:

Enhancing Employee Engagement and Motivation

- Creating a culture of high performance.
- The role of employee engagement in performance excellence.
- Techniques for enhancing employee motivation and accountability.
- Performance-related rewards and recognition strategies.

Day 4:

Performance Appraisal, Feedback, and Coaching

- Conducting effective performance appraisals.
- Using feedback as a tool for performance improvement.
- Coaching techniques to enhance individual and team performance.
- Handling performance-related conflicts and challenges.

Day 5:

Continuous Improvement and Operational Excellence

- Strategies for continuous improvement in performance management.
- Implementing best practices for operational excellence.
- Case studies of high-performing organizations.
- Action planning for applying performance excellence strategies in participants' organizations.

Registration form on the Training Course: Advanced Performance Management and Excellence Strategies

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