



*Training Course:  
Managing Performance with Objectives and Key  
Results (OKR)*

*9 - 13 November 2026  
Milan (Italy)*

## Training Course: Managing Performance with Objectives and Key Results (OKR)

Training Course code: MA235319 From: 9 - 13 November 2026 Venue: Milan (Italy) - Training Course Fees: 5775 € Euro

### Introduction:

Welcome to the Managing Performance with OKR training program, expertly designed and presented by Global Horizon Training Center. As organizations strive for excellence and agility in their operations, the adoption of Objectives and Key Results OKR has become a pivotal strategy for managing performance effectively. This program is crafted to provide participants with the knowledge and skills needed to implement and maximize the benefits of OKR in their organizations. Global Horizon Training Center is dedicated to delivering cutting-edge training programs, and this one is no exception in supporting your journey towards performance excellence.

### Objectives:

- Understand the fundamentals of OKR and its role in performance management.
- Develop proficiency in setting and aligning organizational objectives and key results.
- Learn to cascade OKRs throughout different levels of the organization.
- Gain insights into monitoring, measuring, and adapting OKRs for continuous improvement.
- Acquire practical skills in implementing OKR effectively to enhance overall organizational performance.

### Target Audience:

This program is suitable for:

- Executives seeking to align organizational goals with measurable outcomes
- Managers responsible for team performance and strategic planning
- Team leaders aiming to implement OKRs effectively within their teams
- Professionals involved in performance management and organizational development
- Individuals looking to enhance skills in [strategic planning](#), [goal setting](#), and [performance measurement](#) using the OKR framework

### Outlines:

Day 1: Introduction to OKR

- Understanding the concept of Objectives and Key Results OKR
- History and evolution of OKR
- Benefits and challenges of implementing OKR
- Case studies of successful OKR implementation

#### Day 2: Designing Effective OKRs

- Creating meaningful and achievable objectives
- Defining key results that drive success
- Aligning individual and team objectives with organizational goals
- Establishing a balance between aspirational and achievable goals

#### Day 3: Cascading OKRs Across the Organization

- Strategies for cascading OKRs at different levels
- Ensuring alignment and collaboration across teams
- Communicating OKRs effectively throughout the organization
- Role-playing exercises for practical application

#### Day 4: Monitoring and Measuring OKR Progress

- Implementing tracking and measurement systems
- Analyzing and interpreting OKR data
- Recognizing and addressing performance gaps
- Conducting regular performance check-ins and reviews

#### Day 5: Continuous Improvement and Adaptation

- Strategies for adapting OKRs to changing business conditions
- Learning from OKR successes and failures
- Integrating feedback for continuous improvement
- Creating a culture of accountability and transparency



## Registration form on the Training Course: Managing Performance with Objectives and Key Results (OKR)

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
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### Easy Ways To Register

Telephone:  
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E-mail to us :  
info@gh4t.com  
or training@gh4t.com

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