



*Training Course:
Advanced Purchasing Management*

*28 September - 2 October 2026
Trabzon (Turkey)*

Training Course: Advanced Purchasing Management

Training Course code: PC4096 From: 28 September - 2 October 2026 Venue: Trabzon (Turkey) - Training Course Fees: 5775 € Euro

Introduction

This program is designed for experienced project managers and procurement professionals to explore advanced project, program, and purchasing management techniques. Participants will learn strategies for handling large, complex, and risky projects, integrating project management processes into organizational culture. The course includes advanced tools for scheduling, estimating, risk analysis, stakeholder management, and supplier relationships, aligned with PMI's Project Management Body of Knowledge PMBOK.

Course Objectives

By the end of this course, participants will be able to:

- Improve risk management across the project life cycle.
- Track projects with accurate metrics rather than speculation.
- Manage difficult vendors effectively.
- Enhance time and cost estimates for complex projects.
- Reduce cost and schedule risks using proven techniques.
- Communicate and involve stakeholders efficiently.
- Apply advanced scheduling, contingency planning, and project control methods.
- Optimize supplier and contract management.

Target Audience

- Senior project managers and program managers
- Procurement and supply chain professionals
- Contract and vendor managers
- Project controllers and risk managers
- Anyone responsible for complex or high-value projects

Course Outlines 5 Days

Day 1 - Project Initiation & Stakeholder Management

- Why projects matter and the basics of project management
- Project delivery systems and life-cycle models
- Project selection: qualitative & quantitative evaluation
- Selecting the right project manager

- Project objectives and stakeholder assessment
- Identification and analysis of stakeholders
- Managing stakeholder engagement

Day 2 - Advanced Planning & Scheduling

- Task characteristics and duration assessment
- Planning and scheduling techniques
- Critical Path vs Critical Chain Scheduling
- Resource allocation and leveling
- Time-cost trade-offs
- Lead/Lag scheduling and contingency planning

Day 3 - Risk Management & Analysis

- Understanding risk and uncertainty
- Attitudes toward risk
- Risk identification, sources, and factors
- Risk analysis methods: qualitative and quantitative
- Probability, impact assessment, and subjective considerations
- Developing risk strategies and mitigation plans

Day 4 - Execution & Team Management

- Lean construction and project execution strategies
- Staff acquisition and team development
- Leadership versus management in project contexts
- Managing conflict and performance
- Motivating teams and aligning objectives

Day 5 - Monitoring, Controlling & Project Closing

- Using Earned Value Management for progress tracking
- Implementing risk management strategies during execution
- Performance monitoring, reporting, and corrective actions
- Project closure, lessons learned, and post-project evaluation

Registration form on the Training Course: Advanced Purchasing Management

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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