



*Conference:  
Leading High Performing Teams*

*15 - 19 November 2026  
Istanbul (Turkey)  
DoubleTree by Hilton Istanbul Esentepe*

## Conference: Leading High Performing Teams

Conference code: CO8090 From: 15 - 19 November 2026 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Conference Fees: 6300 € Euro

### Introduction

This seminar focuses on developing high-performing teams by strengthening the capabilities of team leaders and middle managers. It explores how to align team vision, improve communication, manage performance effectively, and harness team dynamics to achieve peak productivity. Participants will learn practical techniques to build cohesion, resolve conflict, and unlock the full potential of their teams to support organizational goals.

### Objectives

- Understanding your role as a leader
- Identifying and leveraging talent within the team
- Engaging and motivating the team with shared vision and values
- Establishing clear objectives and standards of performance for your team
- Measuring and managing team performance
- Managing and using conflict and challenge

### Target Audience

- Team Leaders and Supervisors
- Middle Managers
- Department and Unit Heads
- Project Managers and Project Team Leaders
- HR and Organizational Development Professionals
- Operations Managers
- Professionals responsible for managing teams and performance
- Emerging leaders preparing for management roles
- Anyone involved in leading, coordinating, or developing teams
- Organizations aiming to improve teamwork, engagement, and productivity

### Outlines

#### Day 1: Teams and their Leaders

- Teams, leaders, and managers
- Key leadership tasks
- Influence, authority, and power
- Leadership styles and style flexibility
- Self-awareness
- Emotional intelligence and rapport

#### Day 2: Vision, Direction & Alignment

- Creating a shared vision

- Aims, objectives and goal alignment
- Developing meaningful objectives and indicators
- Divergent approaches to problem-solving
- Communicating a compelling vision
- Delivering challenging messages

#### Day 3: Team Dynamics

- Team development
- The sociology of the team
- Characteristics of high-performing teams
- Balancing team roles
- Non-traditional team structures
- Delegation and empowerment

#### Day 4: Developing the Team

- Learning and competence
- Building a coherent team
- Self-managing teams and their challenges
- Coaching, mentoring and self-directed learning
- Feedback and appraisal
- Leveraging team strengths for peak performance

#### Day 5: Performance & Conflict Management

- Defining performance
- Approaches to measuring team and individual performance
- Performance through the eyes of the customer
- Performance management: science or art?
- Conflict as a catalyst for team development
- Dealing with challenging interpersonal relations

## Registration form on the Conference: Leading High Performing Teams

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