



*Training Course:
Leading PPP Masterclass*

*2 - 6 November 2026
Trabzon (Turkey)*

Training Course: Leading PPP Masterclass

Training Course code: LS23452 From: 2 - 6 November 2026 Venue: Trabzon (Turkey) - Training Course Fees: 5775 € Euro

Introduction

Public-Private Partnerships PPPs have become a strategic approach for governments and private sector organizations to deliver infrastructure projects, public services, and sustainable development initiatives efficiently and effectively. Successful PPP projects require strong leadership, strategic planning, risk management, stakeholder coordination, and financial understanding to ensure long-term value creation and operational success.

The Leading PPP Masterclass is designed to equip participants with advanced knowledge and practical leadership skills required to manage, structure, negotiate, and lead Public-Private Partnership projects successfully. The program focuses on the key principles of PPP governance, project structuring, financial and legal frameworks, stakeholder management, and operational leadership to support sustainable project delivery and partnership success.

Course Objectives

By the end of this training program, participants will be able to:

- Understand the principles, models, and structures of Public-Private Partnerships PPPs.
- Analyze the legal, financial, and operational frameworks of PPP projects.
- Develop leadership capabilities for managing PPP initiatives effectively.
- Identify and manage risks associated with PPP projects.
- Improve stakeholder engagement and negotiation skills.
- Evaluate project feasibility, value creation, and financial sustainability.
- Understand procurement, governance, and contract management within PPPs.
- Apply strategic planning and decision-making techniques in PPP environments.
- Lead multidisciplinary teams involved in PPP project delivery.

Target Audience

- Government Officials and Policy Makers
- PPP Unit Professionals
- Project and Program Managers
- Infrastructure and Development Professionals
- Finance and Investment Managers
- Legal and Contract Management Professionals
- Procurement and Tendering Specialists
- Consultants and Advisors
- Senior Executives Involved in PPP Projects

5-Day Training Outline

Day 1: Fundamentals of Public-Private Partnerships

- Introduction to PPP concepts and models
- PPP frameworks and global best practices
- Roles and responsibilities in PPP projects
- Benefits and challenges of PPP implementation
- PPP governance and institutional structures
- Strategic leadership in PPP environments

Day 2: PPP Project Structuring and Financial Analysis

- PPP project lifecycle and development stages
- Financial modeling and project feasibility analysis
- Funding and financing mechanisms
- Value for money assessment
- Risk allocation and financial sustainability
- Investment evaluation techniques

Day 3: Legal, Procurement, and Contract Management

- Legal frameworks governing PPP projects
- Procurement and tendering processes
- Contract structures and negotiation strategies
- Managing contractual obligations and disputes
- Compliance and regulatory considerations
- Ethical practices and transparency in PPPs

Day 4: Risk Management and Stakeholder Engagement

- Identifying and assessing PPP risks
- Operational, financial, legal, and political risks
- Risk mitigation and contingency planning
- Stakeholder communication and engagement
- Negotiation and conflict resolution skills
- Managing public and private sector relationships

Day 5: Leadership and Operational Excellence in PPP Projects

- Leadership skills for PPP project managers
- Team management and cross-sector collaboration
- Monitoring and evaluating PPP performance
- Managing change and organizational challenges
- Lessons learned from successful PPP case studies
- Developing action plans for PPP project success

Registration form on the Training Course: Leading PPP Masterclass

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