



*Training Course:  
Leadership and Management Development  
Program*

*26 - 30 October 2025*

*Dubai (UAE)*

*Residence Inn by Marriott Sheikh Zayed Road, Dubai*

## Training Course: Leadership and Management Development Program

Training Course code: MA236268 From: 26 - 30 October 2025 Venue: Dubai (UAE) - Residence Inn by Marriott Sheikh Zayed Road, Dubai Training Course Fees: 4500 € Euro

### Introduction

This comprehensive program is designed to enhance the leadership and management capabilities of professionals in today's dynamic and competitive environment. It focuses on developing critical leadership competencies, strategic thinking, decision-making, and people management skills. Through interactive sessions, case studies, and group discussions, participants will gain practical tools and frameworks to lead teams effectively, drive organizational performance, and foster innovation.

### Target Audience

- Current and aspiring managers
- Team leaders and supervisors
- Department heads and functional leaders
- Professionals preparing for higher leadership responsibilities

### Objectives

By the end of the program, participants will be able to:

- Understand modern leadership theories and practices.
- Apply effective management techniques to enhance team performance.
- Develop strategic decision-making and problem-solving skills.
- Strengthen emotional intelligence and communication effectiveness.
- Build resilience, adaptability, and innovation-driven leadership.
- Align leadership practices with organizational strategy and culture.

### Outline

#### Day 1: Foundations of Leadership and Management

- The difference between leadership and management
- Leadership styles and their impact on performance
- Core competencies of effective leaders
- Self-awareness and leadership assessment

#### Day 2: Strategic Thinking and Decision Making

- Strategic vs. operational management
- Tools for effective decision-making
- Problem-solving frameworks SWOT, root-cause analysis, etc.
- Case study: Strategic leadership in action

#### Day 3: Communication and Emotional Intelligence

- Building trust and influence through communication
- Emotional intelligence EQ in leadership
- Conflict resolution and negotiation skills
- Active listening and feedback techniques

#### Day 4: Leading High-Performance Teams

- Motivating and engaging employees
- Team dynamics and group behavior
- Coaching and mentoring techniques
- Delegation and empowerment strategies

#### Day 5: Change Management and Innovation

- Leading organizational change successfully
- Overcoming resistance to change
- Driving creativity and innovation in teams

- Building a culture of continuous improvement

#### Day 6: Leadership Integration and Action Planning

- Ethical leadership and corporate governance
- Aligning leadership with organizational culture and goals
- Personal leadership development plan
- Group presentations: Leadership action strategies

## Registration form on the Training Course: Leadership and Management Development Program

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Company Information

Company Name: .....  
Address: .....  
City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
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### Easy Ways To Register

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