



*Training Course:  
Telecommunications Law and Regulations*

*22 September - 3 October 2025  
Cape Town (South Africa)  
DoubleTree by Hilton Cape Town - Upper Eastside*

## Training Course: Telecommunications Law and Regulations

Training Course code: MA236238 From: 22 September - 3 October 2025 Venue: Cape Town (South Africa) - DoubleTree by Hilton Cape Town - Upper Eastside Training Course Fees: 9520 € Euro

### Introduction

Welcome to the Telecommunications Law and Regulations Training Program! In today's interconnected and technology-driven world, the telecommunications sector plays a central role in enabling global communication, economic growth, and digital transformation. However, operating within this dynamic and highly regulated industry requires a thorough understanding of the legal frameworks, international standards, and regulatory principles that govern telecommunications activities.

This comprehensive 10-day training program, designed by Global Horizon Training Center, aims to equip participants with the critical knowledge and practical skills necessary to effectively navigate the complex landscape of telecommunications law, compliance obligations, and regulatory enforcement. Through case studies, interactive sessions, and practical simulations, participants will gain a solid foundation to ensure compliance, mitigate risks, and drive sustainable growth in the telecommunications sector.

### Objectives

By the end of this training program, participants will be able to:

- Understand the fundamentals of telecommunications regulations, including regulatory frameworks, economic principles, and market dynamics.
- Identify and analyze key regulatory issues affecting modern telecommunications, such as net neutrality, spectrum management, and cybersecurity.
- Assess legal and compliance risks associated with telecommunications agreements and cross-border operations.
- Apply practical negotiation, drafting, and dispute resolution strategies in telecom agreements.
- Gain insight into international best practices, regional differences, and emerging global regulatory trends.
- Strengthen organizational capacity to operate effectively in compliance with applicable laws and regulations.

### Course Methodology

- Lectures & Presentations: Delivered by experienced industry experts and legal professionals.

- Case Studies: Real-world examples from different jurisdictions to bridge theory with practice.
- Workshops & Group Discussions: Encourage collaborative learning and practical problem-solving.
- Role-playing Simulations: Hands-on negotiation and dispute resolution exercises.
- Q&A and Feedback Sessions: Continuous engagement to address participant-specific challenges.

## Organizational Impact

- Enhanced compliance with global and local telecommunications regulations, reducing legal risks.
- Stronger capacity to anticipate, adapt to, and influence regulatory changes.
- Improved negotiation and contract management practices in telecom-related business dealings.
- Strategic advantage through understanding emerging technologies and their regulatory implications.
- Increased organizational credibility with regulators, partners, and clients by demonstrating sound governance and regulatory alignment.

## Target Audience

This training program is designed for:

- Legal professionals working in the telecommunications industry or advising telecom clients.
- Regulatory affairs specialists responsible for compliance and policy implementation.
- Business executives and managers involved in telecommunications operations, strategy, or investment.
- Consultants and advisors providing telecom industry services.
- Government officials and policymakers shaping telecommunications regulations and digital economy policies.

## Outline

### Day 1: Fundamentals of Telecommunications Regulations

- Introduction to Telecommunications Law and Regulatory Frameworks

- Historical Development and Global Evolution of Telecom Regulations
- Key International and Regional Regulatory Authorities
- Economic Principles of Telecommunications Regulations
- Market Structures: Monopoly, Competition, and Liberalization
- Tariff Regulation and Pricing Mechanisms

## Day 2: The Role of Regulatory Authorities

- Structure and Functions of Telecom Regulatory Bodies
- Independence and Accountability of Regulators
- Licensing Frameworks and Authorization Regimes
- Spectrum Policy and Allocation Mechanisms
- Role of Courts and Arbitration in Regulatory Oversight
- Comparative Study: FCC USA, Ofcom UK, TRA UAE, etc.

## Day 3: Key Regulatory Issues in Modern Telecommunications

- Emerging Technologies and Disruption in Telecom Regulations
- Net Neutrality and Open Internet Principles
- Cybersecurity Obligations and Threat Mitigation in Telecom Networks
- Privacy and Data Protection Regulations GDPR, CCPA, etc.
- Universal Service Obligations and Bridging the Digital Divide

## Day 4: Competition Law and Telecom Market Dynamics

- Competition Policy and Telecom Market Regulation
- Mergers, Acquisitions, and Anti-Trust Issues in Telecoms
- Interconnection Agreements and Access Regulation
- Wholesale and Retail Market Separation
- Case Studies on Competition Law Enforcement in Telecoms

## Day 5: Risk Identification and Compliance in Telecoms

- Understanding Legal and Compliance Risks in Telecom Operations
- Risk Categories: Contractual, Compliance, Operational, and Regulatory Risks
- Risk Assessment and Mitigation Strategies
- Cross-border Operations and International Legal Challenges
- Case Study Workshop: Risk Mapping for a Telecom Agreement

## Day 6: Navigating Telecommunications Agreements

- Types of Telecom Agreements Infrastructure, Interconnection, Roaming, etc.
- Drafting and Negotiating Telecom Contracts
- Standard Contractual Clauses in Telecom Agreements
- Jurisdictional and Cross-border Considerations
- Effective Contract Management and Monitoring Mechanisms

## Day 7: Dispute Resolution and Enforcement in Telecoms

- Dispute Resolution Mechanisms: Arbitration, Mediation, and Litigation
- International Dispute Forums in Telecommunications e.g., ITU Dispute Settlement
- Role of Regulators in Dispute Resolution
- Case Studies: Landmark Telecom Disputes and Legal Precedents
- Practical Simulation: Mock Arbitration Session

## Day 8: International and Regional Regulatory Frameworks

- Role of the International Telecommunication Union ITU
- WTO Commitments and Telecom Trade Agreements
- EU Telecommunications Framework and Directives
- Regulatory Trends in Africa, Asia, and the Middle East
- Comparative Analysis: Regional Convergence vs. Divergence

## Day 9: Emerging Trends and Future Regulatory Challenges

- Regulation of 5G and Beyond 6G, Satellite Broadband, IoT Networks
- Artificial Intelligence and Telecommunications Regulation
- Cloud Computing, Data Centers, and Telecom Regulations
- Digital Platforms and OTT Services Regulatory Issues
- Future Challenges in Telecom Policy and Governance

## Day 10: Practical Application and Program Wrap-up

- Group Simulation: Drafting and Negotiating a Multi-jurisdictional Telecom Agreement
- Risk Assessment and Compliance Planning Exercise
- Lessons Learned from International Case Studies
- Best Practices for Sustainable Regulatory Compliance
- Final Q&A and Feedback Session
- Closing Ceremony and Certification Distribution

## Registration form on the Training Course: Telecommunications Law and Regulations

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Company Information

Company Name: .....  
Address: .....  
City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
- ☐ Please invoice me
- ☐ Please invoice my company

### Easy Ways To Register

Telephone:  
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registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
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Complete & return the  
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