



*Training Course:
Strategic HR Management: People, Teams &
Excellence*

*29 September - 3 October 2025
London (UK)
Landmark Office Space - Portman Street*

Training Course: Strategic HR Management: People, Teams & Excellence

Training Course code: HR236187 From: 29 September - 3 October 2025 Venue: London (UK) - Landmark Office Space - Portman Street Training Course Fees: 5500 € Euro

Introduction:

In today's rapidly evolving business environment, effective people management and strategic leadership are more essential than ever. Organizations require professionals who can lead high-performance teams, manage operations strategically, and drive continuous improvement to achieve excellence. This 5-day training program, designed by [Global Horizon Training Center](#), provides participants with critical skills and insights in people management, team leadership, strategic planning, negotiation, and operational excellence. By focusing on real-world applications and interactive learning, this course empowers professionals to make a significant impact in their organizations.

Objectives:

By the end of this program, participants will be able to:

- Apply effective communication and motivation techniques to manage and inspire teams.
- Lead and develop high-performing teams while managing conflict and diversity.
- Understand and implement strategic planning tools such as SWOT and contingency planning.
- Enhance their negotiation capabilities to achieve win-win outcomes.
- Adopt operational excellence standards such as the Malcolm Baldrige criteria to benchmark and improve organizational performance.

In this program, you will learn how to:

- Manage and motivate people more effectively.
- Build and sustain high-performance teams.
- Utilize strategic planning tools to align goals with business direction.
- Negotiate persuasively for positive business outcomes.
- Apply operational excellence models to create a high-performing organization.

Target Audience:

This program is ideal for:

- **HR Managers** seeking to enhance their strategic capabilities and leadership effectiveness.

- HR Business Partners, Talent Managers, and Employee Relations Leads responsible for driving performance and organizational alignment.
- Middle to Senior-Level HR Professionals who are transitioning into more strategic roles.
- Line Managers and Department Heads who work closely with HR and lead teams within their units.

5-Day Course Outline:

Day 1: People Management

- The importance of sociotechnical management
- Techniques for effective communication
- Motivating for results
- Enhancing your coaching skills
- Empowering employees for improved performance
- Characteristics of a successful manager

Day 2: Leading Teams

- Obtaining the benefits of teamwork
- Characteristics of ineffective teams
- Characteristics of effective teams
- Managing conflict in a productive manner
- Understanding team member styles
- Creating a virtual team

Day 3: Strategic Planning

- Analyzing the strategic planning process
- Achieving competitive advantage
- Utilizing dynamic SWOT analysis
- Focusing on vision and mission
- The importance of contingency planning

- Examples of strategic success and failure

Day 4: Negotiating for Results

- Gaining insight into the negotiating process
- Characteristics of an effective negotiator
- Developing negotiating strategies
- Employing persuasive negotiation techniques
- Achieving the benefits of effective negotiating
- Negotiation exercises

Day 5: Operational Excellence

- The Malcolm Baldrige quality award-standard of excellence
- Lessons from the best-performing companies
- Benchmarking your operation against the best
- Creating employee commitment
- Managing continuous improvement
- Creating a high-performance organization

Registration form on the Training Course: Strategic HR Management: People, Teams & Excellence

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Payment Method

- Please find enclosed a cheque made payable to Global Horizon
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