



*Training Course:  
Logistics & Supply Chain Management*

*5 - 9 October 2025  
Istanbul (Turkey)  
DoubleTree by Hilton Istanbul Esentepe*

## Training Course: Logistics & Supply Chain Management

Training Course code: PU8169 From: 5 - 9 October 2025 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Training Course Fees: 5500 ₺ Euro

### Introduction

The development and implementation of carefully crafted strategies for the acquisition of all materials, goods, equipment, and services have become a critical issue in all organizations wishing to reduce operating costs while improving quality and productivity. This program explores key concepts forming the basis of procurement and supply chain management and moves through leading-edge issues that confront organizations today.

This fast-paced program is designed for those wanting to develop high-performance purchasing and supply chain organizations as we will in this course:

- Achieve a thorough understanding of what is the best practice.
- Establish the mission, vision, and knowledge needed to successfully implement the processes and methods needed to reach world-class performance.
- Provide an overview of the key drivers involved when viewing supply chains from a logistics/demand point of view.
- Explain what procurement and supply chain management is fundamentally about so that delegates are able to apply key techniques in controlling cost, time, and the movement of goods and materials to customers and users.
- Provide practical skills to take back to the workplace to enable delegates to change current methods and activities and work better with all supply chain players.

### Objectives:

- Review the meaning of strategic procurement.
- Be given examples of best practices in procurement and the supply chain.
- Review how to obtain the best pricing.
- Be taught how to develop spend analysis.
- Develop a functional and cross-functional view of the supply chain.
- See that better working with all of the supply chain players pays.
- Consider Key Performance Indicators KPIs.

## Organizational Impact

- Higher productivity of personnel involved in procurement activities.
- Better outcomes in transactions with contractors and suppliers.
- Reduced total cost of materials & services.
- Better integration between internal functions.
- Improved contractor/supplier performance.
- Succeed in improving operations.

## Personal Impact

- Increased skill sets.
- A greater ability to lead, plan, and manage the procurement and supply chain process.
- A greater sense of professionalism and ability to contribute to the organization.
- Increased recognition from the organization due to improved personal performance.
- Ability to understand, recall, and apply improvements after the seminar for work-based application.
- Applying best-in-class practices.

## Course Outline

### DAY 1: Understanding Procurement and Supply Chain Management

- Procurement as a strategic function
- The role of procurement in business success
- The fundamentals of supply chain management
- Procurement and supply chain integration
- Key drivers of procurement and supply chain performance

### DAY 2: Strategic Procurement and Sourcing Best Practices

- Developing a strategic procurement plan
- Supplier selection, evaluation, and relationship management

- Negotiation strategies and contract management
- E-Procurement and digital transformation in procurement
- Cost management and value analysis in procurement

#### DAY 3: Logistics and Supply Chain Efficiency

- Fundamentals of logistics management
- Optimizing supply chain operations
- Inventory management and demand forecasting
- Risk management in logistics and supply chain
- Understanding supply chain disruptions and mitigation strategies

#### DAY 4: Performance Measurement and Supplier Collaboration

- Key Performance Indicators KPIs for procurement and supply chain
- Supplier performance measurement and development
- Building long-term supplier partnerships
- Procurement ethics and corporate social responsibility
- Leveraging data analytics for supply chain decision-making

#### DAY 5: Future Trends and Innovations in Procurement & Supply Chain

- Emerging technologies in procurement and supply chain
- Sustainability and green supply chain practices
- The role of artificial intelligence and automation
- Case studies on successful procurement and supply chain transformation
- Developing an action plan for implementation in the workplace

## Registration form on the Training Course: Logistics & Supply Chain Management

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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Full Name (Mr / Ms / Dr / Eng): .....  
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### Company Information

Company Name: .....  
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### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
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### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
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