



*Training Course:
Bid and Supplier Evaluation*

17 - 21 August 2025

Dubai (UAE)

Residence Inn by Marriott Sheikh Zayed Road, Dubai

Training Course: Bid and Supplier Evaluation

Training Course code: PU235848 From: 17 - 21 August 2025 Venue: Dubai (UAE) - Residence Inn by Marriott Sheikh Zayed Road, Dubai Training Course Fees: 4500 € Euro

Introduction:

In this training course, we will explore how to evaluate bids and suppliers effectively and professionally. The focus will be on developing the necessary skills and methodologies to make informed decisions when assessing bids and selecting suppliers.

Program Objectives:

- Understand the importance of bid and supplier evaluation in procurement processes.
- Acquire skills for analyzing and evaluating bids based on specific criteria.
- Develop the ability to select the most suitable suppliers according to the organization's needs and requirements.

Targeted Competencies:

- Analyzing and understanding bid content and proposals.
- Evaluating suppliers based on quality, price, delivery, and reliability criteria.
- Utilizing performance evaluation tools and assessing available options.
- Making strategic decisions related to supplier selection.

Target Audience:

- Procurement managers and purchasing professionals.
- Buyers and those responsible for supplier selection.
- Anyone involved in supplier selection and bid evaluation processes.

Outlines:

Day 1: Introduction and Importance of Bid and Supplier Evaluation

- Overview of procurement processes and supplier selection.
- The role of bid evaluation in achieving organizational objectives.

- The significance of defining evaluation criteria.

Day 2: Bid Analysis and Evaluation

- How to analyze bid content and proposals.
- Assessing quality and reliability.
- Cost and price analysis.

Day 3: Supplier Evaluation and Selection

- Utilizing supplier performance evaluation tools.
- Analyzing performance reports and continuous improvement.
- Identifying sustainable and reliable suppliers.

Day 4: Strategic Decision-Making

- Applying decision-making techniques for supplier selection.
- Negotiating with suppliers and ensuring agreement fulfillment.

Day 5: Concept Reinforcement and Final Review

- Reviewing key concepts in bid evaluation and supplier selection covered in previous days.
- Discussing participant experiences and final Q&A.
- Providing tips and guidance for improving bid evaluation and supplier selection skills in the future.

Registration form on the Training Course: Bid and Supplier Evaluation

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