



*Training Course:
Supply Chain Management and Contract Holding
for Non-Supply Chain Professionals*

*4 - 8 May 2025
Istanbul (Turkey)
DoubleTree by Hilton Istanbul Esentepe*

Training Course: Supply Chain Management and Contract Holding for Non-Supply Chain Professionals

Training Course code: PU235829 From: 4 - 8 May 2025 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe
Training Course Fees: 5500 ₺ Euro

Introduction

This training program, designed by [Global Horizon Training Center](#), is tailored for professionals who do not work directly in supply chain management but require a fundamental understanding of its principles and contract management aspects. The course provides a comprehensive overview of supply chain fundamentals, procurement strategies, contract holding techniques, risk mitigation, and supplier relationship management. By the end of this program, participants will have the knowledge and skills to engage effectively with supply chain teams and enhance their contractual decision-making processes.

Target Audience

- Business managers and department heads
- Finance and procurement professionals
- Legal and compliance officers
- Project managers
- Anyone who interacts with supply chain teams but lacks formal training in the field

Objectives

- Understand the key components and importance of supply chain management
- Learn the basics of procurement, supplier selection, and contract holding
- Identify risks and challenges in supply chain operations and contract execution
- Develop skills to enhance collaboration with supply chain professionals
- Improve decision-making in contract negotiation and supplier performance evaluation

Outlines

Day 1:

Introduction to Supply Chain Management

- Understanding supply chain fundamentals

- Key stakeholders in supply chain operations
- Logistics, warehousing, and distribution essentials
- Procurement vs. supply chain: Key differences
- The role of non-supply chain professionals in supply chain management

Day 2:

Procurement & Contract Holding Basics

- Procurement cycles and sourcing strategies
- Key procurement models centralized vs. decentralized
- Understanding contract structures in supply chain management
- Supplier evaluation and selection process
- Managing supplier relationships and performance

Day 3:

Risk Management in Supply Chain & Contracting

- Identifying risks in supply chains and contracts
- Legal considerations and compliance in contract execution
- Common challenges in contract holding and dispute resolution
- Best practices for mitigating supply chain disruptions
- Case studies on successful risk management strategies

Day 4:

Contract Negotiation & Performance Monitoring

- Key elements of effective contract negotiation
- Pricing models and cost analysis in supplier contracts
- Supplier performance metrics and key performance indicators KPIs
- The role of technology in contract management
- Managing contract modifications and renewals

Day 5:

Integrating Supply Chain & Business Strategy

- Aligning supply chain strategies with business objectives
- Cross-functional collaboration for supply chain optimization
- Sustainable and ethical supply chain practices
- Case studies and real-world applications
- Final assessment and interactive Q&A

Registration form on the Training Course: Supply Chain Management and Contract Holding for Non-Supply Chain Professionals

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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Payment Method

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