



# Training Course: Product Management

22 - 26 December 2025 Baku (Azerbaijan)



# Training Course: Product Management

Training Course code: MA1922 From: 22 - 26 December 2025 Venue: Baku (Azerbaijan) - Training Course Fees: 5500 Euro

#### Introduction:

Global Horizon Training Center is proud to offer this comprehensive 5-day training program on Product Management. This program is designed to equip participants with the necessary knowledge and skills to effectively manage the entire lifecycle of a product, from conception to launch, growth, and eventual decline. Through a combination of lectures, case studies, group discussions, and hands-on exercises, participants will gain a thorough understanding of the principles and best practices of Product Management.

### Objectives:

- · Understand the fundamentals of Product Management
- · Learn how to identify and validate market opportunities
- Develop a product roadmap and go-to-market strategy
- Learn how to effectively manage product development teams and processes
- Understand how to measure product success and optimize product performance

### Target Audience:

This training program is designed for individuals who are involved in Product Management or those who are interested in pursuing a career in this field.

This includes product managers, product owners, project managers, business analysts, marketing professionals, and entrepreneurs.

#### **Outlines:**

#### Day 1:

- Introduction to Product Management
- Understanding the Market and Customer Needs
- Identifying and Validating Market Opportunities
- Conducting Market Research and Analysis

#### Day 2:



- Defining Product Vision and Strategy
- Developing a Product Roadmap
- Creating a Go-to-Market Plan
- Pricing Strategies and Revenue Models

#### Day 3:

- Agile Product Development
- Managing Product Development Teams
- Product Development Processes and Methods
- Prototyping and MVPs

#### Day 4:

- Product Launch Strategies
- Product Marketing and Sales
- Customer Acquisition and Retention
- Product Performance Metrics

#### Day 5:

- Product Optimization and Iteration
- Managing Product Portfolios
- Product Management Best Practices
- Course Summary and Evaluation



## Registration form on the Training Course: Product Management

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

Delegate Information
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Full Name (Mr / Ms / Dr / Eng): Position:
Telephone / Mobile:
Company Information
Company Name: Address: City / Country:
Person Responsible for Training and Development
Full Name (Mr / Ms / Dr / Eng):  Position:  Telephone / Mobile:  Personal E-Mail:  Official E-Mail:
Payment Method
Please find enclosed a cheque made payable to Global Horizon
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Easy Ways To Register

Telephone: +201095004484 to provisionally reserve your place. Fax your completed registration form to: +20233379764 E-mail to us : info@gh4t.com or training@gh4t.com Complete & return the booking form with cheque to:Global Horizon 3 Oudai street, Aldouki, Giza, Giza Governorate, Egypt.