



*Training Course:  
Medical Insurance*

*26 - 30 October 2025  
Istanbul (Turkey)  
DoubleTree by Hilton Istanbul Esentepe*

## Training Course: Medical Insurance

Training Course code: SC235504 From: 26 - 30 October 2025 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Training Course Fees: 6000 ₺ Euro

### Introduction:

Welcome to the Medical Insurance Training Program! This comprehensive 10-day program is designed to provide you with an in-depth understanding of medical insurance, its principles, and practices. Whether you are new to the field or seeking to enhance your existing knowledge, this program will equip you with the essential skills and knowledge needed to excel in the medical insurance industry.

### Objectives:

By the end of this program, participants will:

- Gain a comprehensive understanding of medical insurance terminology, concepts, and regulations.
- Develop the skills to accurately process and manage medical insurance claims.
- Learn effective communication techniques for interacting with patients, healthcare providers, and insurance companies.
- Understand the role of medical insurance in the broader healthcare ecosystem, including healthcare reform and policy issues.
- Be prepared to navigate the complexities of medical insurance to provide better service to patients and clients.

### Target Audience:

This program is suitable for:

- Healthcare professionals doctors, nurses, medical administrators.
- Medical billing and coding specialists.
- Insurance company employees.
- Healthcare administrators and managers.
- Anyone interested in a career in medical insurance.

### Day 1: Introduction to Medical Insurance and Healthcare Industry Overview

- Overview of the healthcare industry.

- Importance of medical insurance.
- Key terms and definitions in medical insurance.
- Types of insurance plans e.g., HMO, PPO, Medicare, Medicaid.

#### Day 2: Medical Billing, Coding, and the Insurance Claim Process

- Role of medical billing and coding in the insurance process.
- CPT and ICD-10 coding systems.
- Steps in the insurance claim process.
- Common errors in billing and claims and how to avoid them.

#### Day 3: Health Insurance Policies and Healthcare Providers

- Understanding health insurance policies.
- Coverage limits and exclusions.
- Reading and interpreting insurance policies.
- Healthcare provider networks: in-network vs. out-of-network services.
- Provider contracts and negotiations.

#### Day 4: Patient Interaction, Communication, and Regulatory Compliance

- Effective communication with patients regarding insurance.
- Handling patient inquiries and concerns.
- Providing information on coverage and benefits.
- HIPAA regulations and compliance.
- Ethical considerations in medical insurance.

#### Day 5: Healthcare Reform, Fraud Prevention, and Practical Application

- Overview of healthcare reform initiatives.
- Impact of policy changes on medical insurance.
- Identifying and preventing insurance fraud.
- Role of technology in fraud detection.
- Real-world case studies and scenarios.
- Hands-on practice with claim processing.
- Final assessment and Q&A session.

## Registration form on the Training Course: Medical Insurance

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Company Information

Company Name: .....  
Address: .....  
City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
- ☐ Please invoice me
- ☐ Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
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to: Global Horizon  
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