



*Training Course:  
Award in Business Finance*

*18 - 22 May 2025  
Doha (Qatar)*

## Training Course: Award in Business Finance

Training Course code: FI2030 From: 18 - 22 May 2025 Venue: Doha (Qatar) - Training Course Fees: € Euro

### Introduction

The aim of this qualification is to enable learners to have an understanding of the preparation of numerical, graphical and financial formats sufficient to provide useful information for management needs in monitoring, decision making and problem-solving.

The qualification will:

- Meet the needs of candidates who work or want to work in job roles such as:
  - Accounts Assistant
  - Accounting Technician
  - Office Administrator
  - Clerical Assistant
  - Manager non-financial roles
  - Team Leader
- Allow candidates to learn, develop and practice the skills required for employment and/or career progression in the business sector

### Objective

After attending the program delegates will be able to:

- Know how to prepare business budgets
- Understand budget deviations and variances
- Know how a business may maintain liquidity
- Prepare to cost information for business
- Record stock movements in a business
- Understand the principles of credit control
- Understand how to use business performance indicators

## Process

Participants will learn by active participation throughout the program through the use of the course material, case studies, simulation, and discussion of "real life" issues in their organizations, to ensure the development of skills as well as knowledge.

## Benefits

As a result of attending the employee will:

- Gain an internationally recognized qualification
- Develop essential skills to enhance their position within the workplace
- Be able to work more effectively with colleagues
- Develop an ability to prepare and manage budgets effectively
- Appreciate the need for liquidity and stick management

## Results

As a result of sending a delegate on this seminar the organization will:

- Improve the knowledge and qualifications of their staff
- Improve the professional finance skills of staff
- See an improved performance within the workplace resulting in better cost control and increased profitability
- Allow knowledge and skills to be shared within the organization
- Ensure staff and up-to-date with the latest developments and events in the world of finance

## Course Competencies

- Budget Preparation
- Sales Budgets
- Production Budgets
- Cash Budgets
- Capital Budgets
- Budget Management including "What If, Sensitivity Analysis and Budget Control including Variance Analysis

- Liquidity Management and the assessment of risks
- Methods of Stock Control
- Performance Measurement to improve performance, liquidity, and profitability

## Summary

This program covers the essential skills necessary for the Preparation and Management of Budgets, Management of Liquidity and Working Capital Stock and Credit Control and the Measurement of Performance

## Outline

### Day One

#### Preparing Business Budgets

- Calculate increases and decreases in quantities and money value of materials
- Calculate increases and decreases in hours, wage rates and labor costs
- Calculate increases and decreases in expenses
- Calculate increases and decreases in amounts and money value of income
- Make allowance for the timing of receipts and payments arising from credit transactions
- Prepare sales, production, materials, labor, expenses and cash budgets

### Day Two

#### Managing Budgets - Budget Deviations/Variations and Costing

- Identify variances deviation between actual outcomes and budget information
- Calculate variances deviation between actual and budget data
- Identify fixed, variable, direct and indirect costs
- Extract data about income and expenditure from given information
- Prepare estimates and job costs
- Check estimates and job for accuracy

### Day Three

#### Liquidity Management

- Identify how a business may maintain a level of liquidity in accordance with cash budgets and forecasts
- Invest surplus funds
- Investment risk
- Obtain loans and obtain overdrafts
- Interest rate risk
- Recent events in the banking and financial markets

## Day Four

### Stock & Credit Control

- Apply stock valuation methods to record the movement in stock using First In, First Out FIFO, Last In, First Out LIFO and Weighted Average Cost AVCO perpetual method.
- Calculate cost information
- Explain the benefits and risks of providing credit
- Calculate credit prices and compare them with cash prices
- Use an age analysis of debtors to determine the appropriate action in accordance with given policies and circumstances
- Calculate average periods of credit given and bad and doubtful debts

## Day Five

### Measuring Performance

- Key performance indicators
- Extract and organize information into an appropriate form from data provided in tables or graphical format
- Calculate performance indicators measuring customer growth, satisfaction, quality of service, efficiency, effectiveness and productivity.
- Prepare information about financial and non-financial performance in graphical format - line graphs, bar charts, and pie charts
- Compare performance indicators/trends over time and benchmark information against a comparative organization or collected industry-relevant data
- Financial ratio analysis



## Registration form on the Training Course: Award in Business Finance

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
booking form with cheque  
to: Global Horizon  
3 Oudai street, Aldouki,  
Giza, Giza Governorate,  
Egypt.