



Training Course: AI-Powered Marketing: Revolutionizing Customer Engagement

2 - 6 June 2025 Barcelona (Spain) Grupotel Gran Via 678



Training Course: Al-Powered Marketing: Revolutionizing Customer Engagement

Training Course code: SM235704 From: 2 - 6 June 2025 Venue: Barcelona (Spain) - Grupotel Gran Via 678 Training Course Fees: 5500 © Euro

Introduction:

In the ever-evolving world of marketing, Artificial Intelligence AI is transforming how businesses connect with customers. This training program explores how AI can be leveraged to optimize marketing strategies, deliver personalized customer experiences, and enhance engagement. Participants will gain practical insights into using AI tools and techniques to stay ahead in the competitive digital marketing landscape.

Target Audience:

- · Marketing professionals and managers
- · Digital marketing specialists
- Business development executives
- Entrepreneurs and startup owners
- · Data analysts and marketing strategists

Objectives:

By the end of the program, participants will:

- 1. Understand the fundamentals of AI and its applications in marketing.
- 2. Explore Al-driven tools for customer segmentation, predictive analytics, and content optimization.
- 3. Learn how to design personalized marketing campaigns using Al.
- 4. Develop strategies for ethical and effective Al usage in customer engagement.
- 5. Measure and optimize the performance of Al-powered marketing efforts.

Outlines:

Day 1:

Introduction to AI in Marketing

Overview of AI and machine learning in marketing



- Key benefits and challenges of Al adoption
- · Al tools and technologies reshaping marketing
- Case studies: Successful Al-driven marketing campaigns
- Practical activity: Exploring AI tools for marketing

Day 2:

Customer Segmentation and Predictive Analytics

- Al in identifying and understanding target audiences
- · Leveraging data for customer behavior prediction
- · Tools for predictive analytics and trend forecasting
- Practical session: Creating Al-driven customer segments
- Workshop: Designing a predictive model for customer engagement

Day 3:

Personalized Marketing Campaigns with AI

- Al-powered content creation and curation
- · Personalization at scale: Email, ads, and product recommendations
- Chatbots and conversational AI for customer interaction
- Interactive session: Building a personalized marketing workflow
- Group activity: Developing an Al-driven customer journey map

Day 4:

Optimizing Engagement Through AI

- · Real-time data analysis for adaptive marketing
- Al in social media marketing and influencer outreach
- · Enhancing user experiences with augmented and virtual reality
- Hands-on exercise: Using AI tools to optimize social media campaigns
- Case study analysis: Companies excelling in Al-powered engagement



Day 5:

Measuring Success and Future Trends

- KPIs for AI-driven marketing campaigns
- Analyzing and interpreting Al-generated insights
- Ethical considerations in Al marketing: Privacy and transparency
- Exploring the future of AI in marketing: Trends and innovations
- Final project: Presenting an Al-powered marketing strategy



Registration form on the Training Course: Al-Powered Marketing: Revolutionizing Customer Engagement

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