



*Training Course:  
Driving Performance through Senior Manager &  
Leadership*

*28 July - 1 August 2025  
Milan (Italy)*

## Training Course: Driving Performance through Senior Manager & Leadership

Training Course code: MA234578 From: 28 July - 1 August 2025 Venue: Milan (Italy) - Training Course Fees: 5500 € Euro

### Introduction

High performance is achieved by those who lead. In today's chaotic management environment, leaders must be able to engage their team and assist them in reaching their goals. This course helps team leaders develop the necessary skills to lead actively. It includes leadership, communication, goal setting, time management, and motivation skills.

### Course Objectives:

- Develop trust and rapport between team members
- Create an effective and empowered team
- Establish a motivating team environment
- Apply strategies for improving team relationships
- Develop strategies for implementing changes within a team

### Target Audience:

Executives keen to hone and develop critical business leadership skills in an increasingly global and competitive environment. The course, which starts with a leadership assessment, is designed to provide business leaders with an opportunity to re-acquaint or familiarize themselves with core business concepts essential to the roles they perform.

### Course Outline:

#### Day 1 The Team Leadership Challenge

- 21st-century team definition
- On shifting ground: organizations today
- Skills of effective team leaders
- Characteristics of effective team leaders
- Developing leadership skills
- Leadership styles: self-analysis

- Techniques for increasing team effectiveness

#### Day 2 Building a High-Performance Team

- Recipe for successful teams
- The teamwork success formula
- The importance of clear goals
- Decisions by consensus
- Clear roles and work assignments
- From involvement to empowerment
- Types of effective teams
- Team development stages

#### Day 3 Inspiring Teams to Better Performance

- Identifying team roles
- The Belbin type indicator
- Aligning individual and team motivators
- The values alignment matrix
- Keys to resolving values conflicts
- The motivating mix
- Creating a supportive environment
- Energizing your team

#### Day 4 Sustainable Strategies for improving Team Relationships

- Identifying effective communication methods
- Face to face communication
- Team problem solving
- Factors shaping team performance
- Phases of team problem solving

- Tools for making effective team decisions
- The ingredients of effective decision making

#### Day 5 The Team Leader's Role in Managing Change

- Managing change
- Change requires the exchange and expanded thinking
- Key factors in successful change
- The change cycle
- The 4 room apartment strategy
- Typical reactions to change
- Helping the team move through change stages
- Handling reactions to change
- Strategies for dealing with change
- The 17 laws of great teamwork

## Registration form on the Training Course: Driving Performance through Senior Manager & Leadership

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
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to: Global Horizon  
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