



*Training Course:  
Oracle Billing and Revenue Management BRM*

*30 November - 11 December 2025  
Cairo (Egypt)  
Holiday Inn & Suites Cairo Maadi, an IHG Hotel*

## Training Course: Oracle Billing and Revenue Management BRM

Training Course code: IT235278 From: 30 November - 11 December 2025 Venue: Cairo (Egypt) - Holiday Inn & Suites Cairo Maadi, an IHG Hotel Training Course Fees: 6000 € Euro

### Introduction

Oracle Billing and Revenue Management BRM is an integrated end-to-end enterprise software suite for the communications industry. BRM revenue generation enables you to deliver services with optimal pricing to your customers. With BRM, service plans can be complex, yet you can change them quickly to respond to changing market conditions. BRM customer management tools enable you to continue generating revenue from existing customers by maintaining a positive and proactive relationship. BRM revenue capture enables you to rate service usage with a high level of control and responsiveness. The BRM system is integrated with network authentication, authorization, and accounting.

### Objectives

- Review overall BRM Solution Architecture and functional footprint of the solution
- Describe pricing concepts and pricing model hierarchy
- Describe how BRM applications manage customers
- Explain account balances in BRM
- Explain offline and online charging processes
- Describe billing in BRM

### Target Audience

- Application Developers
- Architect
- Business Analysts
- End Users
- Project Manager
- System Integrator
- Systems Architects
- Technical Consultant

### Training Program Outline

#### Day 1: Introduction to Oracle BRM

- Overview of Oracle BRM and its role in the industry.

- Key features and architecture of Oracle BRM.
- Understanding the BRM ecosystem and components.

#### Day 2: BRM System Architecture

- Detailed exploration of BRM architecture.
- Components of BRM: Pipeline, database, and application layer.
- Introduction to BRM client applications.

#### Day 3: Product Catalog Setup

- Fundamentals of the product catalog.
- Creating and managing products and services.
- Pricing and discounting models.

#### Day 4: Customer Management

- Account creation and management.
- Understanding the customer lifecycle in BRM.
- Managing customer hierarchies and relationships.

#### Day 5: Rating and Charging

- Rating engine fundamentals.
- Configuring rating rules and discount logic.
- Real-time and batch rating processes.

#### Day 6: Billing and Invoicing

- Billing cycle management.
- Generating and managing invoices.
- Handling payments and adjustments.

#### Day 7: Accounts Receivable and Collections

- Overview of accounts receivable processes.
- Managing collections and dunning.
- Reconciliation and dispute management.

#### Day 8: Customization and Extension

- Introduction to customizing BRM.
- Using Extension Modules and Policy Opcodes.
- Best practices for BRM customization.

#### Day 9: Integration Strategies

- Overview of integration capabilities.
- Connecting BRM with third-party systems CRM, ERP, etc..
- Using APIs for system integration.

#### Day 10: Advanced Topics and Q&A

- Overview of advanced BRM functionalities: Roaming, interconnect, etc.
- Future trends and updates in BRM.
- Open Q&A session for addressing any remaining queries.

## Registration form on the Training Course: Oracle Billing and Revenue Management BRM

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