



*Training Course:  
Practical Wisdom in Decision-Making*

*13 - 17 October 2025  
Trabzon (Turkey)*

## Training Course: Practical Wisdom in Decision-Making

Training Course code: PS235028 From: 13 - 17 October 2025 Venue: Trabzon (Turkey) - Training Course Fees: 5500 € Euro

### Introduction

Practical wisdom is an essential skill for decision-makers in all industries. It involves being able to navigate complex situations with sound judgment and ethical reasoning. This training program aims to help managers develop practical wisdom by providing them with tools and strategies for decision-making.

### Methodologies

This training program will use a combination of lectures, case studies, group discussions, and interactive exercises to facilitate learning. Participants will be encouraged to apply the concepts learned to real-world scenarios.

### Target Audience

This training program is designed for managers at all levels who want to improve their decision-making skills. It is suitable for those in both profit and non-profit organizations.

### Objectives

By the end of this training program, participants should be able to:

- Understand the concept of practical wisdom and its role in decision-making
- Identify and analyze ethical dilemmas in decision-making
- Use different decision-making frameworks and models
- Develop a personal code of ethics
- Apply practical wisdom to real-world scenarios

### Course Outline

#### Day 1: Understanding Practical Wisdom

- Definition and characteristics of practical wisdom
- Importance of practical wisdom in decision-making
- Case studies of practical wisdom in action

#### Day 2: Ethics and Decision-Making

- Understanding ethical frameworks
- Identifying ethical dilemmas in decision-making
- Analyzing ethical dilemmas

#### Day 3: Decision-Making Models

- Different decision-making models rational, intuitive, incremental, etc.
- Pros and cons of each model
- Choosing the appropriate model for different situations

#### Day 4: Developing a Personal Code of Ethics

- Identifying personal values and ethical principles
- Developing a code of ethics
- Applying the code of ethics to decision-making scenarios

#### Day 5: Applying Practical Wisdom

- Applying practical wisdom to real-world scenarios
- Identifying biases in decision-making
- Strategies for overcoming biases
- Evaluating decision-making outcomes

## Registration form on the Training Course: Practical Wisdom in Decision-Making

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
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### Company Information

Company Name: .....  
Address: .....  
City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
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### Easy Ways To Register

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