



Training Course: Digital Marketing Fundamentals: A Practical Crash Course

> 19 - 23 October 2025 Cairo (Egypt) Holiday Inn & Suites Cairo Maadi, an IHG Hotel

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# Training Course: Digital Marketing Fundamentals: A Practical Crash Course

Training Course code: SC235251 From: 19 - 23 October 2025 Venue: Cairo (Egypt) - Holiday Inn & Suites Cairo Maadi, an IHG Hotel Training Course Fees: 3875 I Euro

## Introduction:

In today's dynamic business landscape, digital marketing has become a cornerstone for success. This training program is crafted to empower non-digital marketers with the knowledge and skills necessary to navigate the digital realm effectively. Whether you're a business owner, a traditional marketer, or simply curious about the digital world, this program is designed to demystify digital marketing concepts and equip you with practical tools to thrive in the online space.

## **Objectives:**

- Build Digital Literacy: Develop a foundational understanding of key digital marketing concepts, terminologies, and strategies.
- Strategic Thinking: Learn how to align digital marketing efforts with overall business goals and objectives.
- Practical Application: Gain hands-on experience with essential digital marketing tools and platforms.
- Audience Engagement: Understand how to identify and connect with target audiences through various digital channels.
- Measure and Optimize: Acquire skills in tracking and analyzing digital marketing performance to refine strategies for continuous improvement.

## **Target Audience:**

- Small Business Owners: Looking to establish or enhance their online presence.
- Traditional Marketers: Seeking to transition into the digital space.
- Professionals: Interested in understanding and leveraging digital marketing for personal or career growth.

## Outlines:

Day One:

Digital Marketing Fundamentals

- Introduction to Digital Marketing
- Key Concepts and Terminologies



• Understanding the Digital Marketing Landscape

#### Day Two:

#### Strategic Planning

- Aligning Digital Marketing with Business Goals
- Developing a Digital Marketing Strategy
- Identifying Key Performance Indicators KPIs

#### Day Three:

#### Hands-on Tools and Platforms

- Introduction to Social Media Marketing
- Basics of Content Creation and Marketing
- Overview of Email Marketing

#### Day Four:

#### Audience Targeting and Engagement

- Understanding Your Target Audience
- Creating Buyer Personas
- Implementing Effective Engagement Strategies

#### Day Five:

#### Analytics and Optimization

- Introduction to Digital Analytics
- Interpreting Data and Metrics
- Continuous Improvement and Optimization Strategies



## Registration form on the Training Course: Digital Marketing Fundamentals: A Practical Crash Course

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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