



*Training Course:
International Trade Law Practice Under WTO*

*24 - 28 November 2025
Vienna (Austria)*

Training Course: International Trade Law Practice Under WTO

Training Course code: PC4026 From: 24 - 28 November 2025 Venue: Vienna (Austria) - Training Course Fees: 5750 € Euro

Introduction

International business is increasingly conducted under the influence of a growing body of international law. These set the framework for international trade, and competition in trade, with the aim of removing unnecessary barriers. The World Trade Organisation WTO has been at the forefront of establishing global trading practices, but other multi-lateral and bilateral agreements need to be considered. This course provides an introduction to this legal framework for the non-specialist.

The course covers:

- The aims and intentions of international agreements
- Practical implications for businesses trading internationally
- Legislation applicable to international government procurement<

Course Objectives of International Trade Law Practice Under WTO

- Overview of aims of WTO
- Overview of applicable legislation
- Overview of current bilateral and multinational agreements
- Understand the WTO legal system
- Review WTO Obligations and Commitments
- Study the WTO's dispute settlement, monitoring, and enforcement system

Course Benefits of International Trade Law Practice Under WTO

By attending this seminar, the employee will:

- Have awareness of the basis of International Law
- Have Understanding of the principles of economic trade and development
- Learn key learning points for application in your own organization

Course Results of International Trade Law Practice Under WTO

The organization will gain the following:

- A streamlined Supply System

- Reduced working capital
- Lower costs
- Better customer service
- Reduced friction costs

Core Competencies of International Trade Law Practice Under WTO

- Ethical behavior
- International Trade regulations
- International Trade practices
- Government Procurement and contracts

Course Outlines of International Trade Law Practice Under WTO

Day One

Setting the scene

- Overview and History of The World Trade Organisation
- Organization for Economic Co-operation and Development
- Principles underlying World Trade agreements
- Assumptions about Economic Trade and Development
- Economic Principles of Trade
- Areas not covered by WTO
- General Agreement on Tariffs and Trade - GATT
- The Doha Round of negotiations - progress and stumbling blocks
- Legal remedies and processes

Day Two

Practical application of WTO Practices

- WTO obligations and commitments
- Trade Defence instruments including Anti-dumping legislation
- Tariffs and Barriers
- Non-tariff barriers
- Subsidies
- Innovation
- Intellectual Property
- Research and Development

Day Three

Government Procurement under WTO

- Aims and intentions of Government Procurement legislation
- European Legislation
- US legislation
- Exclusions and exemptions
- Acceptable government procurement practices
- Development of local business and economies

- International Trade Development

Day Four

Incoterms

- Purpose and applicability of Incoterms
- New revision Incoterms 2010
- Definition of each term
- Incorporation into terms and conditions
- Pitfalls and practicalities of Incoterms

Day Five

International Ethics

- Best Practices in avoiding Corruption
- The Bribery Act in the EU
- Foreign Corrupt Practices Act USA
- Standards in Ethical Behaviour
- Corporate Social Responsibility

Registration form on the Training Course: International Trade Law Practice Under WTO

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