



# Training Course: Corporate & Financial Restructuring

14 - 25 April 2025 Venice (Italy)



# Training Course: Corporate & Financial Restructuring

Training Course code: FI2013 From: 14 - 25 April 2025 Venue: Venice (Italy) - Training Course Fees: 9100 🛘 Euro

#### Introduction

Just because a company needs restructuring -- financial or operational -- does not mean it will do so. An erosion of Stakeholder value may occur for a variety of reasons, including Management interference. This program shows you how to do things right.

Corporate restructuring is defined as any fundamental change in a company's business or financial structure, designed to increase the company's value. Corporate restructuring is often divided into two parts; either 1 Financial restructuring or 2 Operational restructuring. This seminar emphasizes the practical side of corporate restructuring in today\(^1\)s ever-challenging world. It focuses on the two objectives of the practical application through case studies, examples and Excel\(^0\) models as well as discussions of alternatives. Main ideas explored include:

- What is restructuring & what are the alternatives
- · When & why should you restructure vs. not
- How to calculate the <code>@real@value</code> of a firm both before & after a restructuring
- What is Leverage; when to use it and how best to finance it
- When to divest an operating unit & how to do it to optimize the remaining value

# **Objectives**

On completion of this module delegates will be able to:

- Fully understand the various form of restructuring
- Discuss the real difference between Corporate & Financial restructuring
- Know when to acquire vs. divest an operating unit
- How to value an entity or an entire firm
- Know when to Leverage vs. Deleverage
- Learn to use a range of Excel models provided

# Methodology

The training comprises teaching sessions covering each topic area with the theory blended with practical



application. Additionally, real-world examples & case studies will be used so that the Delegates will be able to apply these techniques immediately. Delegates then use the provided Excel® templates to apply their new knowledge case studies to reinforce the concepts.

# Organizational Impact

#### The organization will benefit by:

- Having Experts in-house to develop advanced decision support models
- · Higher productivity of personnel involved in restructuring analysis
- · Improved performance of corporate & financial restructuring methods
- Better ways to plan & measure results of decisions
- · Realizing better options when facing divestiture choices
- Better integration between functional areas leading to better decisions

## Personal Impact

#### The delegate will benefit by:

- Developing an improved understanding of the risks & benefits of corporate & financial restructuring in today is challenging world.
- Really understanding the risks & rewards of leverage
- · Being able to calculate the value of the firm in the real world
- Understanding to cost/benefit of a divesture
- Enhancing their knowledge with the use of the models in the case studies
- Significantly increasing their Excel® analysis skills

# **Outlines**

#### Day 1:

#### Introduction to Restructuring

- Introduction to restructuring
- The Restructuring Framework
- Proactive planning the restructure before it is needed



- Defensive planning the restructure because it is needed
- Distress planning the restructure when the is no choice
- · Restructuring parties
- Creditors what do they expect
- Shareholders- what do they hope for
- Employees- what do they wish for
- Case study
- Excel model for decision

#### Day 2:

#### The Why & How of Restructuring

- The Why & How of it
- Why companies really restructure
- How do companies successfully restructure in today s world
- When is the right time to restructure
- The coordination and implementation of it all
- The checklist for success
- The <code>[as is]</code> value what is the firm worth today
- What is the product/service mix to decide what to keep and what to divest
- Strategic partner or merger the difference brings what value
- Leverage yes or no; pros & cons
- Example
- Case study
- · Excel model for decision

#### Day 3:

Valuation in Restructuring



- Valuation
- Which approach to use to be the most accurate
- Liquidation value
- Fire sale
- Orderly
- · Asset-based methods
- Comparables market-driven
- Free cash flows
- Free cash flow to the firm
- Free cash flow to equity
- Option-based
- Case study
- Excel model for decision

#### day 4:

#### Leverage

- Leveraging and deleveraging
- Leverage yes or no; pros & cons
- Establishing required rates of return
- Adjusting the costs of debt and equity for leverage
- Leverage optimization through capital structure Example
- Bond buybacks Example
- Leveraged Buy-Out LBO
- Going private the costs vs. the benefits
- The rationale for high leverage
- Calculating your capacity for debt]
- Case study



• Excel model for decision

# day 5:

#### **Divestitures**

- Divestitures
- Why divest a business unit
- The rationale for divestiture vs. alternatives
- Divestiture vs. a spin-off
- Equity carve-outs
- Voluntary liquidations
- Case study
- Excel model for decision
- Summary and Conclusion



# Registration form on the Training Course: Corporate & Financial Restructuring

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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