



*Training Course:  
Developing Strategy for Value Creation*

*3 - 7 March 2025  
Cape Town (South Africa)  
DoubleTree by Hilton Cape Town - Upper Eastside*

## Training Course: Developing Strategy for Value Creation

Training Course code: LS235018 From: 3 - 7 March 2025 Venue: Cape Town (South Africa) - DoubleTree by Hilton Cape Town - Upper Eastside Training Course Fees: 5950 € Euro

### Introduction:

Welcome to the training program on "Developing Strategy for Value Creation." This program aims to equip you with the knowledge and skills required to develop effective strategies for creating value in your organization. In today's competitive business environment, creating value for customers is critical to achieving sustainable growth and profitability. This program will provide you with a framework for understanding the key drivers of value creation and how to develop strategies that align with these drivers.

### Objectives:

- Understand the concept of value creation and its importance in today's business environment
- Learn how to analyze your organization's value proposition and identify areas for improvement
- Develop a strategic mindset and learn how to create strategies that align with your organization's goals and objectives
- Learn how to identify and evaluate market opportunities for creating value
- Understand the role of innovation in value creation and learn how to develop an innovation strategy
- Learn how to measure the success of your value creation strategy and make adjustments as needed

### Target Audience:

This training program is designed for mid to senior-level managers, entrepreneurs, and business owners who are responsible for developing and implementing strategies to create value in their organizations. Participants should have a basic understanding of business concepts and be familiar with their organization's products, services, and markets.

### Outline:

Day 1:

#### Understanding Value Creation

- Introduction to the concept of value creation
- The importance of value creation in today's business environment
- Drivers of value creation

- Analyzing your organization's value proposition

#### Day 2:

##### Developing a Strategic Mindset

- Understanding strategic thinking
- Creating a vision and mission statement
- Identifying strategic goals and objectives
- Conducting a SWOT analysis

#### Day 3:

##### Identifying Market Opportunities for Value Creation

- Understanding the market landscape
- Identifying customer needs and wants
- Analyzing market trends and opportunities
- Conducting market research

#### Day 4:

##### Developing an Innovation Strategy for Value Creation

- Understanding the role of innovation in value creation
- Creating an innovation strategy
- Identifying sources of innovation
- Managing the innovation process

#### Day 5:

##### Measuring and Adjusting Value Creation Strategy

- Measuring the success of your value creation strategy
- Identifying key performance indicators
- Analyzing and interpreting data

- Making adjustments to your value creation strategy as needed.

## Registration form on the Training Course: Developing Strategy for Value Creation

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
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### Easy Ways To Register

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