



# Training Course: Procurement Process Management

2 - 6 November 2025 Amman (Jordan) Chemisty



# Training Course: Procurement Process Management

Training Course code: PU235262 From: 2 - 6 November 2025 Venue: Amman (Jordan) - Chemisty Training Course Fees: 3550 

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# Introduction:

Welcome to the Procurement Process Management training program, meticulously designed by Global Horizon Training Center. As a renowned institution committed to excellence in professional development, we bring you a comprehensive training initiative tailored to enhance your skills and proficiency in procurement processes.

# Objectives:

- Understand Procurement Fundamentals
- Master Procurement Lifecycle
- Compliance and Ethical Practices
- Supplier Relationship Management
- · Cost Management and Negotiation

# **Target Audience:**

This program is designed for professionals involved in procurement, including:

- Procurement Managers
- Supply Chain Managers
- Purchasing Officers
- Project Managers
- Contract Managers
- · Anyone involved in the procurement process

## Outlines:

#### Day 1: Procurement Fundamentals

- Introduction to Procurement
- Importance of Procurement in Organizational Success



• Key Concepts and Terms in Procurement Management

## Day 2: Procurement Lifecycle

- · Need Identification and Planning
- Sourcing and Supplier Selection
- · Contracting and Negotiation

#### Day 3: Compliance and Ethics

- Legal Framework in Procurement
- Ethical Considerations in Procurement
- Consequences of Non-compliance

## Day 4: Supplier Relationship Management

- Supplier Evaluation and Selection
- Collaborative Supplier Relationships
- Managing Supplier Performance

# Day 5: Cost Management and Negotiation

- Cost Estimation and Budgeting
- Negotiation Strategies and Techniques
- Case Studies and Practical Applications



# Registration form on the Training Course: Procurement Process Management

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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