



## Conference: High Impact Supervisory Skills

3 - 7 March 2025 London (UK) Landmark Office Space - Oxford Street



## Conference: High Impact Supervisory Skills

Conference code: CO8085 From: 3 - 7 March 2025 Venue: London (UK) - Landmark Office Space - Oxford Street

Conference Fees: 6000 

Euro

### Introduction

This seminar is designed for all those who have the potential and capabilities of developing into Supervisor®s, Team leader®s and new manager®s. Whatever their job title, if they are in charge of others then they will be helped greatly by this seminar. In this seminar you will learn to-

- Be effectively and professionally equipped for the major transition from the workforce to a team / leadership role
- Understand and practice key supervisory / management skills
- · Learn how to motivate and harness your staff potential and abilities
- Develop objective setting, performance supervision and team communication
- Enhance your personal empowerment for successful corporate leadership

# Conference Objectives of Implementing and Managing a Customer Complaints System

By the end of this conference you will be able to:

- . Know what real supervision is, and be able to explain to others what it is, and what it means
- Understand and practice basic supervisory skills
- Define the difference between the supervisory and the operational roles
- Explain how to set and monitor objectives
- · Explain what motivates you and describe ways to motivate others effectively
- Manage performance for results
- Use different techniques to communicate effectively with your team
- Use an appropriate strategy for delegating to others
- Motivate and support others in the achievement of targets
- Demonstrate effective questioning skills
- · Communicate effectively
- Empower yourself and the staff who work with you
- Describe your own sources of power and influence and know-how to use and develop your
- Influence to get support and help you to be an effective supervisor

# Organisational Impact of Implementing and Managing a Customer Complaints System

- · Enhanced skill level of staff
- · Higher levels of productivity
- · More effective establishment of goals
- · Increased motivation of personnel
- · More effective communication throughout the organization



### Personal Impact of Implementing and Managing a Customer Complaints System

#### You will learn how to:

- Know what real supervision is, and be able to explain to others what it is, and what it means
- · Understand and practice basic supervisory skills
- Define the difference between the supervisory and the operational roles
- Explain how to set and monitor objectives
- Explain what motivates you and describe ways to motivate others effectively
- Manage performance for results
- Use different techniques to communicate effectively with your team
- Use an appropriate strategy for delegating to others
- Motivate and support others in the achievement of targets
- Demonstrate effective questioning skills
- · How to communicate effectively
- How to empower yourself and the staff who work with you
- Describe your own sources of power and influence and know-how to use and develop your influence to get support and help you to be an effective supervisor

# Conference Methodology of Implementing and Managing a Customer Complaints System

This seminar will be presented in a highly interactive manner, with a very impactive computer presentation style. Individual and group activities will intersperse the sessions. Video and role-plays situations will highlight major teaching features.

# Conference Outlines of Implementing and Managing a Customer Complaints System

### Day 1: What Is A Supervisor?

- Should you be a supervisor?
- Making the transition
- The difference between doing and supervising
- Highs and lows of the supervisory role
- What are the skills of an effective supervisor?
- · Developing the skills
- · Different ways to supervise others
- Supervisory styles
- Common mistakes you don It want to make

### Day 2: Managing Performance - Getting Results

- · Characteristics of Performance Management
- Business Plan basics
- · Assessing your current situation
- You and the business plan
- Getting productivity through people
- The importance of strategic Goal Setting
- Develop the 5 Success essentials



- Getting and managing results
- How to develop Pro-Active management
- Benefits and barriers to delegation
- · How, when and to whom to delegate
- Getting it done right instructing others

### Day 3: Managing Performance - Problems And People

- · What motivates me?
- · What motivates others?
- What does Motivation do?
- Motivation creates energy
- The 3 Major steps of motivation
- · Motivation in the workplace
- Tailoring motivation ideas to individual team members
- How to manage conflict
- · Working with different types of personalities
- What to do when a problem arises
- · Listening and questioning skills

### Day 4: Managing Communication

- What is Communication?
- Three major levels of Communication
- The significance of Non-Verbal Communication
- Factors that affect your Communication
- · Communication Chart
- Effective ways to Communicate
- Brain Communication impact
- · Communication cycle
- Delivering clear, concise messages
- How to make an effective presentation
- 9 Effective Communication principles
- Positive Visual imaging
- Good / Bad relationships
- Planning a Team meeting
- · How to be a decisive Decision maker
- Improving your ability to make decisions
- Verbal communication
- · Barriers to communication
- Team communications
- Running a team meeting
- · Choosing the right words
- · Communicating in writing

### Day 5: Building Powerful Influence

- What is personal empowerment?
- Sources of personal power
- Developing your Mind, Attitude, Appreciation & Character influence
- Mind Think power



- Know the impact of Teleological Thinking
- Replacement Principle
- Building your personal power
- Using your personal power
- Building trust and believability: walking your talk
- 10 Essential Qualities of a Top Supervisor
- Planning for your future developing yourself
- How to Stay Motivated



### Registration form on the Conference: High Impact Supervisory Skills

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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