



*Training Course:
Public Relations & Communications*

*7 - 11 April 2025
Madrid (Spain)
Pestana CR7 Gran Vía*

Training Course: Public Relations & Communications

Training Course code: RR8065 From: 7 - 11 April 2025 Venue: Madrid (Spain) - Pestana CR7 Gran Vía Training Course
Fees: 5500 € Euro

Introduction

PR and Communications are at the heart of the business performance. Modern methods, tools, and channels have greatly increased the speed in which communications can be experienced, from local to global. In this conference you will learn:

- The tools and techniques required to manage reputation in a complex media environment
- How to manage knowledge within the business for effective media management
- How to shape external perceptions of your organization by first-class corporate internal communications
- How to develop a strategic approach and a clear plan of action

Course Objectives of Public Relations & Corporate Communications

- To set Corporate Affairs in strategic anticipatory and effective context
- To develop an understanding of stakeholder programs for regular, focused communication
- Examine the development of Corporate Affairs tools
- Understanding the development of strategy/plans/tactics and coordinating these
- Evaluation and the use of research

Course Methodology of Public Relations & Corporate Communications

This course is an intensive, updating program illustrated throughout with practical examples. It concentrates on practitioner skills, tools, and techniques for the effective management of these important business functions.

Course Outlines of Public Relations & Corporate Communications

Day 1: Introduction and Welcome: The Power of Communication

- Introduction and welcome
- Course programmed, design and options
- Opening exercise: Goal setting

- Corporate Affairs and Public Affairs approaches
- Corporate identity and image
- Corporate communications overview and strategy
- External reputation management Communication as a change agent
- Communication as a goal for all managers

Day 2: From the Inside Out: Crafting Consistent Messages

- Internal communications
- Family and friends as Stakeholder
- Measuring emotional capital
- Communications channels mapping and monitoring
- Setting internal communications goals
- New media for rapid interaction
- Champions, opinion formers, and incentivization
- The place of the company magazine/newsletter
- The multinational internal communications program
- Commitment from internal decision-makers

Day 3: Risks and Threats: Their Identification and Management

- Single issue politics
- Special interest groups
- Whistleblowers and the rules of disclosure
- External opinion formers
- Cause-related PR and core values
- Campaigns, their design, and planning
- A crisis management toolkit
- Stakeholder interest inventories

- Opinion former networks

Day 4: Corporate Affair/PR in the Corporate Mix

- PR in the communications mix
- PR in the marketing mix
- Direct response PR
- Financial PR
- PR and strategy
- Brand PR
- Persuasion measurement techniques
- Integrating PR/Communications and marketing plans
- The art of leveraging
- Corporate affairs and customer relations

Day 5: Powerful and Persuasive Action Planning

- Measurement of performance: bottom-line impact
- Translating strategy to tactics
- Horizons for PR and corporate affairs development
- Tools and Techniques summary: a tactical inventory
- Recruiting allies: a networking approach
- Justifying the plan and convincing top management
- Making the most of other disciplines to maximize results
- Individual and group consultancy
- Further sources of help and information

Registration form on the Training Course: Public Relations & Communications

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