Training Course:
The Real Estate Development Cycle

12 - 16 May 2025
London (UK)
Landmark Office Space - Oxford Street

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Training Course code: MA234855 From: 12 - 16 May 2025 Venue: London (UK) - Landmark Office Space - Oxford Street
Training Course Fees: 5500 ⬜ Euro

Introduction

Learn the fundamental phases of the real estate development cycle and process. Property and project types covered include commercial office, multifamily, mixed-use, redevelopment, and urban infill. Study land assemblage, land use review, environmental procedures, design considerations, and delivery methods. Also, discuss market feasibility, the project pro forma, capital and financing structures, professional and government agencies, contracts with partners and external parties, the project life cycle, marketing, leasing, and property management.

Real estate makes up around 50% of the world's assets and it is crucial to the success of global economies and societies.

In the turbulent global financial markets, an understanding of real estate is vital for senior executives, investors, and policymakers worldwide.

Objectives

During the program, you will:

- Review the latest developments, opportunities, and risks in real estate investments

- Gain an understanding of real estate users and capital markets

- Analyze technology, urbanization, demographics, globalization, and macroeconomic trends

- Design a business case for a real estate investment and present it to potential industry funders

Personal Benefits

- An opportunity to re-evaluate your strategy for the next five years

- Understand the real estate development cycle

Organizational Benefits

- Reinvigorated leaders with a clearer business vision

- Insights into emerging market challenges from experts

Outlines

Day 1

- The evolving real estate universe

- Building a global portfolio: the NPF case

- Asset allocation and the Queen's College case

- Property walking tour of Oxford

Day 2

- Economics and the occupier markets: the Jamestown case

- Pricing and managing property assets: Wilson street case

- Real estate debt

- Real estate debt: The Three Towers case

Day 3

- Real estate Megaforce and protect

- REITs and real estate funds

- LPs and GPs: developments in asset management - Professor Ludo Phalippou

- Developments in private equity funds - Professor Ludo Phalippou

- How have real estate funds performed?

- Discussion panel: GP and LP relationships

- Designing a real estate fund: group work

Day 4

- Real estate and infrastructure development

- Real estate development: 22 Bishopsgate

- International real estate investing

- International real estate investing: the Ankara case

- Designing a real estate fund: group work

Day 5

- Designing a real estate fund: group work

- Fund presentations: investor fund members

- Conclusions: building a global portfolio, NPF case revisited

- Program close

Registration form on the Training Course:
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