



*Training Course:
Mergers & Acquisitions Strategies and Due
Diligence Process*

*5 - 16 May 2025
Cape Town (South Africa)
DoubleTree by Hilton Cape Town - Upper Eastside*

Training Course: Mergers & Acquisitions Strategies and Due Diligence Process

Training Course code: FI9157 From: 5 - 16 May 2025 Venue: Cape Town (South Africa) - DoubleTree by Hilton Cape Town - Upper Eastside Training Course Fees: 9520 € Euro

Program Overview

In this program you will learn about...

This program is intended for all members of your Business Mergers, Acquisition, Joint Venture and Partnership Negotiation and Evaluation Teams.

The program provides complete multi-discipline insight into the Merger and Acquisition Processes including Due Diligence Processes.

All participants take away detailed and comprehensive due diligence checklists.

Program Content

1. Motives for Partnerships, Joint Ventures and Acquisitions
2. Relevant Laws and Regulations
3. Issues in Analyzing the Partner's Business
 1. New Products
 2. New Services
 3. New Markets
 4. Competition
 5. Sales
 6. People
 7. Organizational
 8. Laws & Regulations
4. Valuation under
 1. Certainty
 2. Uncertainty
5. Due Diligence Tools
6. Due Diligence Methodology
7. Strategic Aspects - Partner Analysis and Due Diligence ... Step-by-Step.
 1. Your Strategy Review
 2. Value Creation
 3. Strategic Logic
 4. Cross Border Complexity Issues
1. Operational Aspects - Partner Analysis and Due Diligence ... Step-by-Step.
 1. Analysis of Value Creation Processes
 2. What can go wrong?
1. Financial & Accounting Aspects - Partner Analysis and Due Diligence ... Step-by-Step.
 1. Verifying the Numbers
 2. Analyzing Accounting Processes
1. Legal Aspects - Partner Analysis and Due Diligence ... Step-by-Step.

1. Understanding the Unknowns
2. Risk Exposures:
 1. Environmental
 2. Antitrust
 3. Intellectual Property
 4. National Security
 5. Litigation
 6. Creditors
 7. Existing Contracts
1. Taxation Aspects - Partner Analysis and Due Diligence ... Step-by-Step.
 1. Local
 2. National
 3. International
1. Human Resource Aspects - Partner Analysis and Due Diligence ... Step-by-Step.
 1. Performance
 2. Cultural
 3. Mission, Vision & Values
 4. Communications
 5. People
 6. Organizational Structure
1. Special Emerging Cross-Border Issues

Registration form on the Training Course: Mergers & Acquisitions Strategies and Due Diligence Process

Training Course code: FI9157 **From:** 5 - 16 May 2025 **Venue:** Cape Town (South Africa) - DoubleTree by Hilton Cape Town - Upper Eastside **Training Course Fees:** 9520 € Euro

Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):
 Position:
 Telephone / Mobile:
 Personal E-Mail:
 Official E-Mail:

Company Information

Company Name:
 Address:
 City / Country:

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):
 Position:
 Telephone / Mobile:
 Personal E-Mail:
 Official E-Mail:

Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

Easy Ways To Register

Telephone:
+201095004484 to
provisionally reserve your
place.

Fax your completed
registration
form to: +20233379764

E-mail to us :
info@gh4t.com
or training@gh4t.com

Complete & return the
booking form with cheque
to: Global Horizon
3 Oudai street, Aldouki,
Giza, Giza Governorate,
Egypt.