



# Training Course: Contract Management

17 - 21 February 2025 Prague(Czech)

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# Training Course: Contract Management

Training Course code: PC234980 From: 17 - 21 February 2025 Venue: Prague(Czech) - Training Course Fees: 5250 Euro

### Introduction

- Define contract management and its role in business operations
- Discuss the types of contracts used in business
- · Review the benefits and challenges of effective contract management
- Explain how to implement a successful contract management strategy

# **Objectives**

By the end of the training program, participants will be able to:

- Understand the concept and benefits of contract management
- · Identify and evaluate relevant contractual factors
- · Develop and implement a contract management strategy
- · Analyze and interpret contractual terms to inform business decisions
- · Communicate findings and recommendations to stakeholders

## **Target audience**

This training program is designed for contract managers, procurement professionals, legal counsel, project managers, and anyone involved in contract negotiation and management.

## **Outlines of Contract Management**

#### Day 1

#### Introduction to Contract Management

- · Understanding contract management: definition and types
- Identifying relevant contractual factors
- · Mapping your organization's contract landscape



#### Day 2

#### Contract Negotiation and Drafting

- Best practices for effective contract negotiation
- Drafting effective contract language and clauses
- Understanding and mitigating legal risks

#### Day 3

#### Contract Execution and Performance Monitoring

- Ensuring compliance with contract terms and conditions
- Managing contract modifications and change orders
- Implementing effective contract performance metrics and monitoring

#### Day 4

#### Contract Administration and Termination

- Ensuring effective contract administration
- Managing contract closeout and termination
- · Identifying and mitigating contract disputes and conflicts

#### Day 5

#### Case Studies and Wrap-up

- Reviewing real-world examples of successful contract management strategies
- Discussing lessons learned and best practices
- Q&A and course evaluation



# Registration form on the Training Course: Contract Management

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

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