



*Training Course:  
Telecommunications Law And Regulations*

*12 - 16 May 2025  
Milan (Italy)*

## Training Course: Telecommunications Law And Regulations

Training Course code: MA235392 From: 12 - 16 May 2025 Venue: Milan (Italy) - Training Course Fees: 5250 € Euro

### Introduction

Welcome to the Telecommunications Law and Regulations Training Program! In today's fast-paced world, the telecommunications sector plays a pivotal role in connecting people, businesses, and nations. However, operating within this dynamic industry requires a deep understanding of the complex regulatory landscape governing telecommunications activities. This comprehensive training program is designed to equip participants with the knowledge and skills necessary to navigate the intricacies of telecommunications law and regulations effectively.

### Objectives

By the end of this training program, participants will:

- Understand the fundamentals of telecommunications regulations, including the regulatory framework, economic principles, and market dynamics.
- Identify and analyze key regulatory issues within the context of current challenges facing the telecommunications industry.
- Develop the ability to identify, evaluate, and mitigate risks associated with telecommunications agreements.
- Gain practical skills in navigating and negotiating a variety of telecommunications agreements across different regulatory regimes.

### Target Audience

This training program is ideal for:

- Legal professionals working in the telecommunications industry or with clients in the telecommunications sector.
- Regulatory affairs professionals responsible for ensuring compliance with telecommunications regulations.
- Business executives and managers involved in telecommunications operations, strategy, or decision-making.
- Consultants and advisors providing services to telecommunications companies or clients.
- Government officials and policymakers involved in shaping telecommunications regulations and policies.

### Training Program Outline

Day 1: Fundamentals of Telecommunications Regulations

- Introduction to Telecommunications Regulations

- Historical Overview and Evolution of Regulations
- Regulatory Bodies and Authorities
- Economics of Telecommunications Regulations
- Market Structure and Competition
- Pricing Regulations and Tariffs

#### Day 2: Key Regulatory Issues in the Telecoms Market

- Emerging Technologies and Regulatory Challenges
- Net Neutrality and Open Internet Regulations
- Spectrum Allocation and Management
- Privacy and Data Protection Regulations
- Universal Service Obligations and Access Regulations

#### Day 3: Risk Identification and Evaluation in Telecoms Agreements

- Understanding Legal Risks in Telecoms Agreements
- Contractual Risks and Obligations
- Compliance Risks and Regulatory Requirements
- Risk Assessment Methodologies
- Case Studies and Practical Applications

#### Day 4: Navigating Telecoms Agreements

- Types of Telecoms Agreements
- Regulatory Regimes and Jurisdictions
- Negotiation Strategies and Tactics
- Drafting Effective Telecoms Agreements
- Contract Management and Administration
- Dispute Resolution Mechanisms

#### Day 5: Practical Application and Simulation

- Role-playing and Simulation Exercises
- Negotiating Telecoms Agreements in Various Scenarios
- Feedback and Discussion
- Wrap-up and Conclusion

## Registration form on the Training Course: Telecommunications Law And Regulations

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
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to: Global Horizon  
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