



*Training Course:
Understanding and Implementing Contractual
Obligations*

*30 June - 11 July 2025
Milan (Italy)*

Training Course: Understanding and Implementing Contractual Obligations

Training Course code: PC4055 From: 30 June - 11 July 2025 Venue: Milan (Italy) - Training Course Fees: 8400 € Euro

Program Objectives:

By the end of the program, participants will be able to:

- Identify administration tools and the roles of the contract administrator.
- Recognize the main contractual provisions and appreciate their effects on the implementation and management of future contracts.
- Understand the importance of knowing contractual terms and conditions.
- Review techniques for solving problems as well as partnering with contractors.
- Discuss ways of using lessons learned.
- Identify Alternative Dispute Resolution ADR and ways to resolve claims.

This Program is designed for:

All those involved in any aspect of implementing, managing or administering contracts; also those involved in any step of contract preparation and award for them to realize the importance of a well prepared contract.

Program Outline:

Principles of Contracts

- Definitions
- Legal and Business Considerations
- Difficulties

Administration Tools

- Roles
- Issues
- Checklists
- Calendars
- Documents

Contractual Provisions Affecting Implementation

- General Terms and Conditions
- Exceptions to Terms
- Special Terms and Conditions

Management of Contracts in Progress

- Avoiding Problems: Importance of Communication

Risk Allocation

- Hold Harmless Clauses
- Types of Damages
- Limitation of Liability

Contract Administration

- Partnering
- Problem-Solving versus Confrontation
- Contract Interpretation

Claims and Change Orders

- Legitimate and Not-So-Legitimate Claims
- Variation and Change Orders

Lessons Learned

- How, Who, Where and When

Dispute Resolution

- Negotiation



- Know Your Contract

- Other Procedures

Registration form on the Training Course: Understanding and Implementing Contractual Obligations

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