



*Training Course:  
Performance Management for Marine Operations  
Teams*

*16 - 20 February 2025  
Istanbul (Turkey)  
DoubleTree by Hilton Istanbul Esentepe*

## Training Course: Performance Management for Marine Operations Teams

Training Course code: MM1925 From: 16 - 20 February 2025 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Training Course Fees: 6300 € Euro

### Introduction

Performance management is a critical component of the success of any organization, particularly in the marine operations industry. It involves setting goals, monitoring progress, providing feedback, and continuously improving performance to achieve business objectives. This training program is designed to equip marine operations teams with the knowledge, skills, and tools to effectively manage performance, improve safety culture, and achieve operational excellence.

### Methodologies

The training program will use a variety of methodologies to maximize learning and engagement, including interactive lectures, case studies, group discussions, role-playing, and hands-on exercises. Participants will be encouraged to share their experiences and insights and work together to develop solutions to common performance management challenges.

### Objectives

- Understand the principles and importance of performance management in marine operations
- Develop performance goals and objectives that align with the organization's strategy and vision
- Implement effective performance monitoring and feedback strategies
- Conduct successful performance reviews and appraisals
- Develop and implement performance improvement plans
- Promote safety culture through performance management
- Use technology to track performance and provide feedback

### Target Audience

This training program is designed for marine operations teams, including captains, crew members, operations managers, safety managers, and other personnel involved in managing and monitoring performance. The program is suitable for both novice and experienced professionals who are looking to enhance their performance management skills and achieve operational excellence in the marine operations industry.

### Training Program Outline

Day 1: Introduction to Performance Management in Marine Operations

- Overview of performance management in marine operations
- Importance of performance management in the industry
- Key principles of performance management in marine operations
- Defining performance goals and objectives

#### Day 2: Performance Planning and Goal Setting

- Importance of planning for performance management
- Developing individual and team goals
- Setting SMART goals
- Aligning goals with the organization's strategy and vision

#### Day 3: Performance Monitoring and Feedback

- Strategies for monitoring and measuring performance
- Techniques for providing feedback and coaching to team members
- Overcoming common performance management challenges
- Using technology to track performance and provide feedback

#### Day 4: Performance Reviews and Appraisals

- Understanding the purpose of performance reviews and appraisals
- Techniques for conducting effective performance reviews and appraisals
- Providing constructive feedback and setting goals for improvement
- Best practices for evaluating performance

#### Day 5: Performance Improvement Plans and Best Practices

- Developing and implementing performance improvement plans
- Best practices for effective performance management in marine operations
- Promoting a safety culture through performance management
- Action planning and next steps

## Registration form on the Training Course: Performance Management for Marine Operations Teams

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
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### Easy Ways To Register

Telephone:  
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