



*Training Course:  
Talent Acquisition and Recruitment*

*3 - 7 March 2025  
Milan (Italy)*

# Training Course: Talent Acquisition and Recruitment

Training Course code: HR235330 From: 3 - 7 March 2025 Venue: Milan (Italy) - Training Course Fees: 5250 € Euro

## Introduction:

Welcome to the Talent Acquisition and Recruitment Training Program designed by Global Horizon Training Center. This comprehensive course aims to equip participants with the knowledge and skills necessary to excel in talent acquisition and recruitment processes. Whether you're new to the field or seeking to enhance your expertise, this program offers valuable insights and practical strategies for success.

## Target Audience:

This training program is ideal for HR professionals, recruiters, hiring managers, and anyone involved in the talent acquisition process. It caters to individuals at various stages of their careers, from beginners to experienced professionals looking to sharpen their skills.

## Objectives:

- Understand the fundamentals of talent acquisition and recruitment.
- Learn effective strategies for sourcing and attracting top talent.
- Master techniques for conducting interviews and assessing candidates.
- Gain insights into employer branding and candidate experience.
- Develop skills for negotiating offers and closing candidates.
- Stay updated on emerging trends and best practices in talent acquisition.

## Outlines:

### Day 1:

#### Fundamentals of Talent Acquisition

- Introduction to talent acquisition
- Importance of effective recruitment processes
- Overview of the recruitment lifecycle
- Understanding job requirements and role profiling

Day 2:

Sourcing and Attracting Talent

- Strategies for sourcing candidates
- Utilizing job boards, social media, and networking
- Building talent pipelines
- Crafting compelling job descriptions and employer branding

Day 3:

Candidate Assessment and Selection

- Interviewing techniques and best practices
- Types of interviews: behavioral, competency-based, etc.
- Evaluating candidate skills and cultural fit
- Using assessment tools and techniques

Day 4:

Employer Branding and Candidate Experience

- Importance of employer branding in recruitment
- Creating a positive candidate experience
- Managing candidate relationships and communication
- Handling candidate feedback and rejections professionally

Day 5:

Offer Negotiation and Onboarding

- Making competitive offers and negotiating terms
- Managing counteroffers and objections
- Preparing for candidate onboarding
- Ensuring a smooth transition for new hires



## Registration form on the Training Course: Talent Acquisition and Recruitment

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
booking form with cheque  
to: Global Horizon  
3 Oudai street, Aldouki,  
Giza, Giza Governorate,  
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