



*Training Course:  
Mastering Executive Communication Strategies  
for Organizational Success*

*21 - 25 October 2024  
Madrid (Spain)  
Pestana CR7 Gran Vía*

# Training Course: Mastering Executive Communication Strategies for Organizational Success

Training Course code: SC235544 From: 21 - 25 October 2024 Venue: Madrid (Spain) - Pestana CR7 Gran Vía Training Course Fees: 5775 € Euro

## Introduction

Effective communication is a critical skill for executives and leaders who aim to drive organizational success. Mastering communication strategies allows executives to influence, inspire, and lead teams with clarity, fostering an environment of collaboration, trust, and innovation. This training program is designed to equip participants with advanced communication techniques that enhance executive presence, engage stakeholders, and support strategic objectives.

## Target Audience

- Senior executives and C-suite leaders
- Department heads and directors
- High-potential managers preparing for executive roles
- Team leaders who want to refine their strategic communication skills

## Objectives

- Develop advanced communication techniques for executive leadership
- Improve public speaking and presentation skills for high-impact delivery
- Strengthen interpersonal communication for building strong relationships
- Enhance negotiation and conflict resolution skills for executives
- Apply strategic storytelling to influence and inspire stakeholders
- Understand and manage cross-cultural communication challenges

## Training Program Outline

### Day 1

#### Foundations of Executive Communication

- The Role of Communication in Executive Leadership
  - Understanding the influence of communication on organizational success
  - Characteristics of effective executive communicators
  - Aligning communication with corporate strategy
- Building Executive Presence Through Communication

- Non-verbal communication for authority and trust
- Developing executive tone, clarity, and assertiveness
- Emotional intelligence in leadership communication

## Day 2

### Strategic Storytelling and Influence

- The Power of Storytelling for Leaders
  - Crafting compelling narratives to drive change and engagement
  - Using stories to communicate vision, values, and culture
  - Techniques for making stories relatable to different audiences
- Influencing Stakeholders and Building Consensus
  - Identifying and addressing stakeholder concerns through communication
  - Influence without authority: persuading peers and superiors
  - Building alliances through shared goals and collaborative dialogue

## Day 3

### Executive-Level Presentation Skills

- Presenting to Boards, Investors, and Senior Stakeholders
  - Structuring high-impact presentations for decision-makers
  - Data-driven storytelling and making complex information accessible
  - Managing Q&A sessions with confidence and authority
- Engaging Public Speaking Techniques for Executives
  - Overcoming public speaking anxiety
  - Voice modulation, body language, and pace for engaging delivery
  - Techniques for improvisation and staying on message

## Day 4

### Conflict Resolution and Negotiation

- Executive Negotiation Strategies
  - Negotiation frameworks for executives: interests vs. positions
  - Handling high-stakes negotiations with strategic outcomes
  - Managing difficult conversations with tact and diplomacy
- Resolving Organizational Conflicts
  - Conflict resolution models for leadership
  - Mediating between conflicting parties: a balanced approach
  - Communicating difficult decisions to teams and stakeholders

## Day 5

## Communication in Cross-Cultural and Remote Environments

- Managing Cross-Cultural Communication in Global Organizations
  - Navigating cultural nuances in executive communication
  - Leading diverse teams with inclusivity and respect
  - Adjusting communication styles for international contexts
- Effective Communication in Remote and Hybrid Teams
  - Leveraging technology for efficient executive communication
  - Maintaining engagement and connection in virtual environments
  - Fostering a culture of open communication across distances

## Registration form on the Training Course: Mastering Executive Communication Strategies for Organizational Success

Training Course code: SC235544 From: 21 - 25 October 2024 Venue: Madrid (Spain) - Pestana CR7 Gran Vía  
Training Course Fees: 5775 € Euro

Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Company Information

Company Name: .....  
 Address: .....  
 City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
 Position: .....  
 Telephone / Mobile: .....  
 Personal E-Mail: .....  
 Official E-Mail: .....

### Payment Method

- Please find enclosed a cheque made payable to Global Horizon
- Please invoice me
- Please invoice my company

### Easy Ways To Register

Telephone:  
+201095004484 to  
provisionally reserve your  
place.

Fax your completed  
registration  
form to: +20233379764

E-mail to us :  
info@gh4t.com  
or training@gh4t.com

Complete & return the  
booking form with cheque  
to: Global Horizon  
3 Oudai street, Aldouki,  
Giza, Giza Governorate,  
Egypt.