



*Training Course:
Supply Chain, Procurement, Purchasing, and
Contract Management*

*17 - 21 November 2024
Istanbul (Turkey)
DoubleTree by Hilton Istanbul Esentepe*

Training Course: Supply Chain, Procurement, Purchasing, and Contract Management

Training Course code: PC235229 From: 17 - 21 November 2024 Venue: Istanbul (Turkey) - DoubleTree by Hilton Istanbul Esentepe Training Course Fees: 5250 € Euro

Introduction

In an increasingly complex and dynamic business environment, effective supply chain management, procurement, purchasing, and contract management are essential for organizational success. The ability to optimize these critical functions not only ensures operational efficiency but also drives strategic growth. Our 5-day training program on Supply Chain, Procurement, Purchasing, and Contract Management is designed to equip professionals with the knowledge and skills needed to excel in these key areas of business operations.

Objectives

- **Comprehensive Understanding:** Provide participants with a comprehensive understanding of the fundamental concepts, strategies, and best practices in supply chain management, procurement, purchasing, and contract management.
- **Practical Application:** Empower attendees with practical knowledge that can be directly applied to improve their organizations' supply chain and procurement processes.
- **Legal and Ethical Awareness:** Educate participants about the legal and ethical aspects of contracts and procurement, ensuring compliance and integrity in business operations.
- **Sustainable Practices:** Highlight the importance of sustainability and ethical sourcing in supply chains and procurement, promoting responsible business practices.
- **Emerging Trends:** Explore emerging technologies and trends in supply chain management and procurement to help participants stay ahead in a rapidly evolving field.

Target Audience

This training program is ideal for a wide range of professionals across different industries involved in or responsible for supply chain management, procurement, purchasing, and contract management. The target audience includes:

- Supply Chain Managers
- Procurement Specialists
- Purchasing Managers
- Contract Managers
- Logistics Professionals
- Operations Managers
- Sourcing Analysts
- Legal and Compliance Officers
- Business Executives
- Graduates and Students aspiring to enter these fields

Outlines

Day 1: Fundamentals of Supply Chain Management

- Introduction to Supply Chain Management
- Key Concepts and Terminology
- Supply Chain Strategy
- Supply Chain Planning and Forecasting
- Inventory Management
- Supply Chain Performance Metrics

Day 2: Procurement and Sourcing Strategies

- Procurement Fundamentals
- Sourcing Strategies
- Supplier Selection and Evaluation
- Negotiation Skills for Procurement
- Vendor Management
- Case Studies in Procurement

Day 3: Purchasing Best Practices

- Purchasing Process and Procedures
- Purchase Orders and Contracts
- Cost Management in Purchasing
- E-Procurement and Technology
- Legal and Regulatory Aspects
- Purchasing Ethics and Sustainability

Day 4: Contract Management and Legal Aspects

- Contract Fundamentals
- Types of Contracts
- Contract Negotiation Techniques
- Contract Performance and Compliance
- Risk Management in Contracts
- Legal and Ethical Issues in Contracts

Day 5: Advanced Topics and Future Trends

- Supply Chain Technologies Blockchain, IoT
- Sustainable Supply Chains



- Industry-Specific Challenges
- Case Studies and Best Practices
- Future Trends in Supply Chain and Procurement

Registration form on the Training Course: Supply Chain, Procurement, Purchasing, and Contract Management

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