



*Training Course:
Strategy: Building & Sustaining Competitive
Advantage*

*2 - 6 December 2024
Zanzibar(Tanzania)
Golden Tulip Zanzibar Resort*

Training Course: Strategy: Building & Sustaining Competitive Advantage

Training Course code: LS234979 From: 2 - 6 December 2024 Venue: Zanzibar(Tanzania) - Golden Tulip Zanzibar Resort
Training Course Fees: 5950 € Euro

Introduction:

- Define competitive advantage and its importance in business strategy
- Discuss different types of competitive advantages
- Review the benefits and challenges of building and sustaining competitive advantage
- Explain how to implement a successful competitive advantage strategy

Objectives:

By the end of the training program, participants will be able to:

- Understand the concept and benefits of competitive advantage
- Identify and evaluate relevant competitive factors
- Develop and implement a competitive advantage strategy
- Analyze and interpret competitive factors to inform business decisions
- Communicate findings and recommendations to stakeholders

Target audience:

This training program is designed for business executives, managers, and strategists who are involved in developing and implementing competitive advantage strategies.

Outlines:

Day 1:

Introduction to Competitive Advantage

- Understanding competitive advantage: definition and types
- Identifying relevant competitive factors
- Mapping your organization's competitive landscape

Day 2:

Competitive Analysis

- Industry and market analysis
- SWOT analysis and competitive positioning
- Competitive intelligence gathering and analysis

Day 3:

Value Proposition and Differentiation

- Creating a unique value proposition
- Developing and communicating differentiation strategies
- Identifying and leveraging core competencies

Day 4:

Innovation and Continuous Improvement

- Understanding the role of innovation in competitive advantage
- Developing a culture of continuous improvement
- Implementing lean and agile methodologies

Day 5:

Case Studies and Wrap-up

- Reviewing real-world examples of successful competitive advantage strategies
- Discussing lessons learned and best practices
- Q&A and course evaluation

Registration form on the Training Course: Strategy: Building & Sustaining Competitive Advantage

Training Course code: LS234979 **From:** 2 - 6 December 2024 **Venue:** Zanzibar(Tanzania) - Golden Tulip Zanzibar Resort **Training Course Fees:** 5950 € Euro

Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):
Position:
Telephone / Mobile:
Personal E-Mail:
Official E-Mail:

Company Information

Company Name:
Address:
City / Country:

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):
Position:
Telephone / Mobile:
Personal E-Mail:
Official E-Mail:

Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
- ☐ Please invoice me
- ☐ Please invoice my company

Easy Ways To Register

Telephone:
+201095004484 to
provisionally reserve your
place.

Fax your completed
registration
form to: +20233379764

E-mail to us :
info@gh4t.com
or training@gh4t.com

Complete & return the
booking form with cheque
to: Global Horizon
3 Oudai street, Aldouki,
Giza, Giza Governorate,
Egypt.