



# Training Course: Contract Management

24 - 28 November 2024 Amman (Jordan) Chemisty



# Training Course: Contract Management

Training Course code: PC234980 From: 24 - 28 November 2024 Venue: Amman (Jordan) - Chemisty Training Course Fees: 3250 🛘 Euro

#### Introduction

- · Define contract management and its role in business operations
- Discuss the types of contracts used in business
- · Review the benefits and challenges of effective contract management
- Explain how to implement a successful contract management strategy

### **Objectives**

By the end of the training program, participants will be able to:

- Understand the concept and benefits of contract management
- · Identify and evaluate relevant contractual factors
- Develop and implement a contract management strategy
- Analyze and interpret contractual terms to inform business decisions
- · Communicate findings and recommendations to stakeholders

## Target audience

This training program is designed for contract managers, procurement professionals, legal counsel, project managers, and anyone involved in contract negotiation and management.

# **Outlines of Contract Management**

#### Day 1

#### Introduction to Contract Management

- Understanding contract management: definition and types
- · Identifying relevant contractual factors
- Mapping your organization's contract landscape



#### Day 2

#### Contract Negotiation and Drafting

- Best practices for effective contract negotiation
- Drafting effective contract language and clauses
- Understanding and mitigating legal risks

#### Day 3

#### Contract Execution and Performance Monitoring

- Ensuring compliance with contract terms and conditions
- · Managing contract modifications and change orders
- Implementing effective contract performance metrics and monitoring

#### Day 4

#### **Contract Administration and Termination**

- Ensuring effective contract administration
- Managing contract closeout and termination
- · Identifying and mitigating contract disputes and conflicts

#### Day 5

#### Case Studies and Wrap-up

- · Reviewing real-world examples of successful contract management strategies
- Discussing lessons learned and best practices
- Q&A and course evaluation



# Registration form on the Training Course: Contract Management

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