



# Training Course: High Impact Supervisory Skills

8 - 12 July 2024 Amsterdam (Netherlands) Grand Hotel Amrâth Amsterdam

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# Training Course: High Impact Supervisory Skills

Training Course code: PS1085 From: 8 - 12 July 2024 Venue: Amsterdam (Netherlands) - Grand Hotel Amrâth Amsterdam Training Course Fees: 5250 🛛 Euro

### Introduction

This seminar is designed for all those who have the potential and capabilities of developing into Supervisor, Team leaders and new manager<sup>II</sup>s. Whatever their job title, if they are in charge of others then they will be helped greatly by this seminar. In this seminar you will learn to-

- Be effectively and professionally equipped for the major transition from the workforce to a team / leadership role
- Understand and practice key supervisory / management skills
- Learn how to motivate and harness your staff potential and abilities
- Develop objective setting, performance supervision and team communication
- Enhance your personal empowerment for successful corporate leadership

### Course Objectives of High Impact Supervisory Skills

#### By the end of this program you will be able to:

- Know what real supervision is, and be able to explain to others what it is, and what it means
- Understand and practice basic supervisory skills
- Define the difference between the supervisory and the operational roles
- Explain how to set and monitor objectives
- · Explain what motivates you and describe ways to motivate others effectively
- Manage performance for results
- · Use different techniques to communicate effectively with your team
- · Use an appropriate strategy for delegating to others
- · Motivate and support others in the achievement of targets
- Demonstrate effective questioning skills
- Communicate effectively
- Empower yourself and the staff who work with you
- Describe your own sources of power and influence and know-how to use and develop your
- · Influence to get support and help you to be an effective supervisor

### Organizational Impact of High Impact Supervisory Skills

- Enhanced skill level of staff
- Higher levels of productivity
- More effective establishment of goals
- Increased motivation of personnel
- More effective communication throughout the organization

### Personal Impact of High Impact Supervisory Skills

### You will learn how to:



- · Know what real supervision is, and be able to explain to others what it is, and what it means
- Understand and practice basic supervisory skills
- Define the difference between the supervisory and the operational roles
- Explain how to set and monitor objectives
- · Explain what motivates you and describe ways to motivate others effectively
- · Manage performance for results
- · Use different techniques to communicate effectively with your team
- · Use an appropriate strategy for delegating to others
- Motivate and support others in the achievement of targets
- · Demonstrate effective questioning skills
- · How to communicate effectively
- · How to empower yourself and the Staff who work with you
- Describe your own sources of power and influence and know-how to use and develop your influence to get support and help you to be an effective supervisor

### Course Methodology of High Impact Supervisory Skills

This seminar will be presented in a highly inter-active manner, with a very impactive computer presentation style. Individual and group activities will intersperse the sessions. Video and role-plays situations will highlight the major teaching features.

### Course Outlines of High Impact Supervisory Skills

### Day 1: What Is A Supervisor?

- Should you be a supervisor?
- Making the transition
- The difference between doing and supervising
- Highs and lows of the supervisory role
- What are the skills of an effective supervisor?
- Developing the skills
- · Different ways to supervise others
- Supervisory styles
- · Common mistakes you don It want to make

### Day 2: Managing Performance - Getting Results

- Characteristics of Performance Management
- Business Plan basics
- Assessing your current situation
- You and the business plan
- Getting productivity through people
- The importance of strategic Goal Setting
- Develop the 5 Success essentials
- · Getting and managing results
- · How to develop Pro-Active management
- Benefits and barriers to delegation
- · How, when and to whom to delegate
- · Getting it done right instructing others

#### Day 3: Managing Performance - Problems And People



- What motivates me?
- What motivates others?
- What does Motivation do?
- Motivation creates energy
- The 3 Major steps of motivation
- · Motivation in the workplace
- Herzberg
   S Motivational Theory
- · Tailoring motivation ideas to individual team members
- How to manage conflict
- · Working with different types of personalities
- What to do when a problem arises
- · Listening and questioning skills

### Day 4: Managing Communication

- What is Communication?
- Three major levels of Communication
- The significance of Non-Verbal Communication
- · Factors that affect your Communication
- Communication Chart
- Effective ways to Communicate
- Brain Communication impact
- Communication cycle
- Delivering clear, concise messages
- How to make an effective presentation
- 9 Effective Communication principles
- Positive Visual imaging
- · Good / Bad relationships
- Planning a Team meeting
- How to be a decisive Decision maker
- · Improving your ability to make decisions
- Verbal communication
- Barriers to communication
- Team communications
- Running a team meeting
- · Choosing the right words
- · Communicating in writing

### Day 5: Building Powerful Influence

- What is personal empowerment?
- Sources of personal power
- Developing your Mind, Attitude, Appreciation & Character influence
- Mind Think power
- Know the impact of Teleological Thinking
- Replacement Principle
- Building your personal power
- Using your personal power
- Building trust and believability: walking your talk
- 10 Essential Qualities of a Top Supervisor
- Planning for your future developing yourself
- · How to Stay Motivated





## Registration form on the Training Course: High Impact Supervisory Skills

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Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

	Delegate Info	rmation	
Full Name (Mr / Ms / Dr / Eng): Position: Telephone / Mobile: Personal E-Mail: Official E-Mail:			
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