



*Training Course:  
Leadership Development for Marine Managers  
and Supervisors*

*21 - 25 October 2024  
Rome (Italy)*

## Training Course: Leadership Development for Marine Managers and Supervisors

Training Course code: MM1926 From: 21 - 25 October 2024 Venue: Rome (Italy) - Training Course Fees: 6300 € Euro

### Introduction

Leadership is a critical skill for managers and supervisors in the marine industry, where effective leadership can impact the safety, efficiency, and profitability of maritime operations. However, leading in a maritime environment presents unique challenges, including managing remote teams, navigating regulatory compliance, and ensuring safety in hazardous conditions. To address these challenges, a comprehensive leadership development program is necessary to equip marine managers and supervisors with the necessary knowledge, skills, and tools to lead effectively in the maritime industry.

### Objectives

The objectives of this leadership development training program for marine managers and supervisors are as follows:

- Define leadership and its importance in the marine industry
- Identify and develop key leadership traits and skills required for leading effectively in the maritime industry
- Understand and apply different leadership styles to various situations in the maritime industry
- Develop effective communication, conflict resolution, negotiation, and delegation skills to lead teams and manage stakeholders
- Promote safety leadership and create a culture of safety in the maritime industry
- Develop effective time management strategies to maximize productivity and efficiency
- Develop strategies for leading teams and managing change in a maritime environment
- Enhance self-awareness and personal development to become a more effective leader
- Apply leadership concepts and skills to real-world problems and projects in the maritime industry

### Methodologies

This leadership development training program will utilize a variety of methodologies to engage participants and reinforce learning, including:

- Interactive lectures and discussions to introduce leadership concepts and theories
- Case studies, simulations, and role-playing exercises to apply leadership skills to real-world scenarios
- Small-group activities and peer coaching to promote collaboration and feedback
- Individual coaching sessions to provide personalized support and feedback
- Guest speakers and industry visits to provide real-world examples and insights
- Capstone project to apply leadership concepts and skills to a real-world problem or project in the maritime industry

## Target Audience

The target audience for this leadership development training program includes marine managers and supervisors who are responsible for leading teams and managing operations in the maritime industry. The program is also suitable for emerging leaders who aspire to advance to managerial and supervisory positions in the future. Participants should have some prior experience in the maritime industry and a desire to enhance their leadership skills and capabilities.

## Training Program Outline

### Day 1: Introduction to Leadership in the Marine Industry

- Define leadership and its importance in the marine industry
- Discuss the challenges and opportunities of leading in a maritime environment
- Introduce different leadership styles and their respective strengths and weaknesses, including autocratic, democratic, transformational, transactional, situational, and servant leadership
- Discuss key traits of effective leaders in the maritime industry, including integrity, vision, courage, adaptability, and empathy

### Day 2: Communication, Conflict Resolution, and Negotiation

- Emphasize the importance of effective communication in leadership
- Teach active listening skills and how to communicate with clarity and brevity
- Discuss common conflicts in the maritime industry and how to resolve them effectively, including using conflict resolution techniques such as collaboration, compromise, and avoidance
- Teach negotiation skills to achieve win-win outcomes, including identifying interests, preparing alternatives, and creating value

### Day 3: Safety Leadership, Time Management, and Delegation

- Emphasize the importance of safety leadership in the maritime industry
- Discuss the key elements of a safety culture and how to promote safety in the workplace, including setting expectations, training, and communication
- Teach effective time management strategies to maximize productivity, including setting priorities, avoiding time-wasters, and using technology tools
- Discuss delegation techniques to empower team members and improve efficiency, including identifying tasks to delegate, setting expectations, providing feedback, and holding team members accountable

### Day 4: Leading Teams, Managing Change, and Self-Awareness

- Discuss strategies for building and leading high-performing teams, including creating a shared vision, setting clear goals, and fostering collaboration
- Teach how to manage change effectively and lead teams through transitions, including identifying and communicating the need for change, involving stakeholders, and providing support
- Emphasize the importance of self-awareness in leadership, including understanding personal strengths and weaknesses, values, and biases
- Teach techniques for personal development and continuous learning, including self-reflection, seeking feedback, and setting development goals

#### Day 5: Leadership in a Global Context

- Discuss the challenges and opportunities of leading in a global and multicultural environment, including cultural differences, language barriers, and diversity and inclusion
- Teach cultural competence and how to adapt leadership styles to different cultures, including understanding cultural norms, values, and communication styles
- Review key concepts and skills learned throughout the program and identify areas for further development
- Receive feedback and coaching from peers and instructors on the leadership development progress

## Registration form on the Training Course: Leadership Development for Marine Managers and Supervisors

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€ Euro

Complete & Mail or fax to Global Horizon Training Center (GHTC) at the address given below

### Delegate Information

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Company Information

Company Name: .....  
Address: .....  
City / Country: .....

### Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng): .....  
Position: .....  
Telephone / Mobile: .....  
Personal E-Mail: .....  
Official E-Mail: .....

### Payment Method

- ☐ Please find enclosed a cheque made payable to Global Horizon
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### Easy Ways To Register

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